

Botetourt Bankshares, Inc.



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2008 Annual Report

Dear Stockholder,

This past year was a most challenging one for the banking industry, a year filled with financial market turmoil, unprecedented actions by government policymakers, loss of confidence in our economic system and extraordinary challenges not witnessed in the past seventy-five years. In 2008, Botetourt Bankshares, Inc. remained profitable and recorded net income in the amount of \$1,202,770, a decrease of 64.2% from the previous year's earnings. Both basic and diluted earnings per share amounted to \$0.97 and \$2.70 in 2008 and 2007, respectively. The decline in earnings can be attributed primarily to an increase in the bank's allowance for loan losses, with the 2008 loan loss provision expense amounting to \$1,885,000, compared to a provision expense in the amount of \$275,000 in 2007. Bank management elected to increase its allowance for loan losses in 2008 as a prudent and appropriate measure in response to the current deteriorating economic conditions, the uncertainty of the future economic climate, an ailing local real estate and housing market, and an increase in impaired loans. While actual net charge-offs in 2008 amounted to 0.16% of total loans, compared to net charge-offs of 0.22% of total loans in 2007, an adequate provision will enable the bank to withstand future charge-offs during this period of economic uncertainty.



H. Watts Steger, III

G. Lyn Hayth, III

As a result of the decline in earnings, the first quarterly dividend payment in 2009 to stockholders was reduced by 33% to \$0.14 per share. Both bank management and the Company's board of directors recognize the commitment to provide an adequate return on shareholder investment, while at the same time maintaining adequate capital levels which protect the bank's depositors as well as its shareholders. This commitment is reflected in the dividend payment, which is appropriate to the coming year's projected financial performance. Bank of Botetourt remains well-capitalized according to regulatory standards. The strength of the bank's capital adequacy allowed the company to forego applying for the U.S. Treasury's TARP Capital Purchase Program, a philosophical stance against government intervention and a commitment to act in the best interests of our stockholders.

Total assets increased by 5.28% to \$294,392,011 at year-end 2008. Deposits at December 31, 2008 amounted to \$264,542,468, an increase of 6.62%. Bank of Botetourt continued to hold the largest deposit base of all financial institutions located in Botetourt County, Virginia, with a 39.12% market share at June 30, 2008, as cited by the Federal Deposit Insurance Corporation's Summary of Deposits. In February 2008, Bank of Botetourt opened its third Rockbridge County office, located in Natural Bridge Station, Virginia, expanding the bank's footprint and growing its market share of deposits in Rockbridge County, Virginia.



Net loans at December 31, 2008 amounted to \$252,940,323, an increase of 7.46% above 2007. Loan demand during the year softened in the bank's market area due to the contracting economic conditions. Although loan growth was below the strong demand in the past several years, Bank of Botetourt has remained willing to extend credit to spur economic activity in its markets. During the fourth quarter in 2008, Bank of Botetourt successfully completed a Community Reinvestment Act examination by the Federal Deposit Insurance Corporation, receiving an "Outstanding" rating with regard to Community Reinvestment Act activities. This rating supports the Company's mission of lending contributions to our local economy, as well as support of community activities which foster both economic and cultural growth in our area.

In its June 2008 issue, Botetourt Bankshares, Inc. was recognized as one of the top-performing community banks in the country by *U.S. Banker* magazine, ranking 97th among over 1,100 publicly traded financial institutions in the United States, based on a three-year average return on equity. The recognition underscores the strong stockholder value of the Company, as well as employee commitment and customer loyalty.

The economic outlook for the coming year remains very uncertain. The overall national economy is mired in a recession that in some respects is the worst since the Great Depression. Interest rates are at historic lows, unemployment is rising, and our federal government has taken unprecedented actions in an effort to revive the economy. Under the leadership of a newly elected president, the federal government is continuing to focus on economic issues with the passage of the stimulus plan, known as the American Recovery and Reinvestment Act, and other fiscal policy actions to complement monetary policy measures under the guidance of the Federal Open Market Committee. Despite the many challenges facing the banking industry, we are confident that the navigation through these turbulent times will be successful and that your Company will be stronger as a result of this experience.

Your Company's management team and your board of directors remain committed to "Taking Care of You," the Company's mission of professionally and personally serving our customers, employees, stockholders and communities. Thank you for your continued support of Botetourt Bankshares, Inc. and community banking.

Sincerely,



H. Watts Steger, III
Chairman & CEO



G. Lyn Hayth, III
President, Bank of Botetourt



Financial Highlights Summary

The Financial Highlights Summary is provided to give a concise overview of relevant historical financial data and ratios. The unaudited data is in thousands of dollars, except per share data. To fully understand and evaluate Botetourt Bankshares, Inc.'s financial condition and its results of operations, one should read the Company's Form 10-K, which includes its audited consolidated financial statements, accompanying notes, and management's discussion and analysis.

	2008	2007	2006	2005	2004
Summary of Operations					
Interest income	\$ 17,735	\$ 18,994	\$ 16,955	\$ 13,881	\$ 11,702
Interest expense	7,623	8,073	6,084	4,070	3,340
Net interest income	10,112	10,921	10,871	9,811	8,362
Provision for loan losses	1,885	275	300	450	725
Other income	1,828	1,678	1,794	1,918	1,633
Other expense	8,400	7,415	7,315	6,625	5,834
Income taxes	452	1,549	1,573	1,444	1,036
Net income	\$ 1,203	\$ 3,360	3,477	\$ 3,210	\$ 2,400

Per Share Data

Basic earnings per share	\$ 0.97	\$ 2.70	\$ 2.80	\$ 2.60	\$ 1.95
Diluted earnings per share	0.97	2.70	2.80	2.60	1.95
Cash dividends declared	0.84	0.80	0.72	0.60	0.46
Book value	20.55	21.28	19.02	17.53	15.78

Year-end Balance Sheet Summary

Loans, net	\$ 252,940	\$ 235,389	\$ 209,541	\$ 183,353	\$ 168,955
Securities	18,519	22,515	26,864	30,224	26,452
Total assets	294,392	279,632	254,382	238,534	213,346
Deposits	264,542	248,106	227,229	215,843	192,647
Stockholders' equity	25,592	26,451	23,623	21,735	19,456
Interest-earning assets	\$ 275,441	\$ 260,415	\$ 239,070	\$ 222,891	\$ 201,516
Interest-bearing liabilities	231,840	217,797	194,802	184,478	164,857

Selected Ratios

Return on average assets	0.4%	1.2%	1.4%	1.4%	1.2%
Return on average equity	4.5%	13.5%	15.2%	15.6%	13.0%
Dividends declared as percent of net income	86.9%	29.6%	25.7%	23.1%	23.6%



Board of Directors



S J Carter Photography

Sitting – Joyce R. Kessinger, H. Watts Steger, III, G. Lyn Hayth, III, E Lindsey Stinnett
Standing – Edgar K. Baker, Tommy L. Moore, D. Bruce Patterson, John B. Williamson, III, Gerald A. Marshall

Senior Management



S J Carter Photography

Sitting – Michelle A. Alexander, Vicky M. Wheeler, Jennifer S. Theimer
Standing – Andrew T. Shotwell, H. Watts Steger, III, P. Duaine Fitzgerald, G. Lyn Hayth, III

Officers

H. Watts Steger, III
Chairman & CEO

G. Lyn Hayth, III
President

Michelle A. Alexander
Senior Vice President
Chief Financial Officer

P. Duaine Fitzgerald
Senior Vice President
Financial Services

Andrew T. Shotwell
Senior Vice President
Bank Operations

Jennifer S. Theimer
Senior Vice President
Chief Risk Officer

Vicky M. Wheeler
Senior Vice President
Branch Administration

Barbara G. Anderson
Vice President
Compliance & Training

Brenda G. DeHaven
Vice President
Internal Auditor

Marty R. Francis
Vice President
Commercial Lending

George E. Honts, IV
Vice President
Commercial Lending

Garland L. Humphries
Vice President
Credit Administration

Linda R. McMillan
Vice President
Business Development

Cindy K. Pierson
Vice President
Bank Operations

Duane L. Burks
Assistant Vice President
Retail Development Officer

Cari J. Humphries
Assistant Vice President
Marketing Officer

Paul M. Murphy
Assistant Vice President
Credit Analyst

Tammy S. Talbott
Assistant Vice President &
Branch Manager

Karen R. Thrasher
Assistant Vice President &
Branch Manager

Stephanie L. White
Assistant Vice President &
Branch Manager

Paula E. Bussey
Branch Manager

Cindy H. Bower
Branch Manager

Kathy M. Caldwell
Branch Manager &
Commercial Loan Officer

Edna W. Hazelwood
Branch Manager

Shelley M. Martin
Branch Manager

Deborah W. Plogger
Manager
Rockbridge Title Services, LLC

Stephanie D. Ponton
Branch Manager

Paula A. Rhodes
Assistant Operations Officer

Amanda L. Robinson
Financial Advisor

Tina M. Simpson
Branch Manager

Debbie K. Thurman
Mortgage Loan Officer



S J Carter Photography

Sitting – Stephanie D. Ponton, Shelley M. Martin, Deborah W. Plogger, Stephanie L. White, Cindy H. Bower, Duane L. Burks

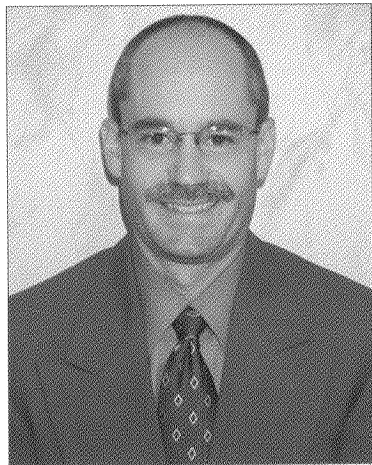
Middle Row – Barbara G. Anderson, Brenda G. DeHaven, Edna W. Hazelwood, Karen R. Thrasher,
Tammy S. Talbott, Tina M. Simpson, Paula E. Bussey, Paula A. Rhodes

Back Row – Marty R. Francis, George E. Honts, IV, Cari J. Humphries, Garland L. Humphries, Linda R. McMillan, Cindy K. Pierson, Paul M. Murphy

Not Pictured – Kathy M. Caldwell, Debbie K. Thurman, Amanda L. Robinson

Employees

Bank School Graduate



Duane L. Burks

Bank of Botetourt employee **Duane L. Burks** was among the 81 bankers receiving graduation certificates on August 8, 2008 from the Virginia Bankers School of Bank Management at the University of Virginia in Charlottesville. Burks was recognized for his 98.4 GPA, ranking fifth in his class. The three-year school is sponsored by the Virginia Bankers Association in cooperation with the McIntire School of Commerce at the University.

Graduates completed the Bank Management Course, which requires attendance on campus for three one-week resident sessions, with extensive bank study assignments between sessions. Graduates broadened their knowledge in all aspects of banking, economics, and related subjects.

Burks is the Assistant Vice President & Retail Development Officer for Bank of Botetourt's 10 retail office locations. A Galax native, Burks attended Emory & Henry College, where he studied Business Management. Burks joined Bank of Botetourt in 2004 and has been in banking for over 14 years. He resides with his wife, Sherrye, and their two children, Kaitlin and Karley, in Daleville.

Bank School Graduate & Promotion



Cari J. Humphries

Bank of Botetourt's Marketing Officer, **Cari J. Humphries**, graduated from the American Bankers Association School of Bank Marketing and Management at Southern Methodist University in Dallas, TX in May 2008.

The ABA School of Bank Marketing and Management is a two-year program delivered one week a year. The two weeks on campus are packed with casework, group exercises, audio-visual presentations, lectures, bank computer simulations and small-group discussions. All are designed to help bankers meet the marketing challenges of today and tomorrow.

Humphries graduated along with 90 other bank marketing professionals from across the country. To graduate, students must complete several in-depth between-session assignments under the guidance and direction of faculty advisors comprised of distinguished marketing professionals. The assignments offer students the opportunity to integrate knowledge gained at the school with issues of current concern to their respective banks. The second-year students were required to write a formal marketing plan or research report for their bank. This "live" assignment also gave the participants the opportunity to present marketing

ideas to their bank's top management.

Cari Humphries has been promoted to the position of Assistant Vice President of Marketing. Humphries began her marketing career in 1996 and previously worked for Wells Fargo Bank. She joined Bank of Botetourt in 2004. Humphries resides in Roanoke with her husband, Toney, and their daughter, Abigail.

Employees

Promotion



Debbie K. Thurman

Debbie K. Thurman has been promoted to the position of Mortgage Loan Officer. Thurman, a graduate of Lord Botetourt High School, is an experienced mortgage lender with over thirty years of experience with many types of mortgage products. She previously worked for Signet Mortgage and First Virginia Mortgage. Thurman joined Bank of Botetourt in 2003, and her office is located in the bank's Daleville office.

Debbie has served as President of the Botetourt County Horsemen's Association for four years. Her hobbies include oil paintings and creating gift baskets with baked goods. She resides in north Roanoke County.

New Financial Advisor



Amanda L. Robinson

Amanda L. Robinson has been named Financial Advisor for Bank of Botetourt's third-party investments and insurance program, Botetourt Financial Services, offered through Infinex Investments, Inc. Member FINRA/SIPC, an independent registered securities broker/dealer. She is a graduate of Virginia Tech with a B.S. in Education with a Marketing Concentration. Robinson has been in the financial services industry for over 17 years, most recently serving in this capacity at Wachovia Securities, LLC. She holds FINRA Series 6, Series 7, Series 63 and Series 65 registrations. She also holds a Virginia Variable Life and Life and Annuity Agent License, as well as a Virginia Life and Health Insurance Agent License.

Robinson is a native of Roanoke and is active in the community as a member of the Clearbrook Civic League. She is also the former Treasurer and Board member of Cub Scout Pack 219 in Clearbrook. Amanda resides in the Clearbrook community of Roanoke County with her husband, Rob, and their two children, Nigel and Roxanne.

Botetourt Financial Services is located at 5462 Lee Highway in Bank of Botetourt's Troutville office. Amanda Robinson is available by appointment elsewhere at the convenience of our customers. She can be reached by calling (540) 591-5060 or by email at arobinson@infinexgroup.com. The focus of Botetourt Financial Services is to educate and inform customers regarding economic and financial issues that may affect their financial future. Some examples of the products and services offered through Infinex are retirement and estate planning, mutual funds, stocks, bonds, asset management and insurance. "I look forward to helping my clients achieve their short-term and long-term financial goals through an ongoing consultative relationship," Mrs. Robinson states.

Infinex is not affiliated with Bank of Botetourt. Investment and insurance products and services are offered through INFINEX INVESTMENTS, INC. Member FINRA/SIPC. Products and services made available through Infinex are: Not a Deposit • Not FDIC Insured • Not Insured by any Federal Government Agency • Not Guaranteed by the Bank • May go down in value.

Stockholder Information

Annual Meeting

The annual meeting of stockholders will be held at 2:30 p.m. on Wednesday, May 13, 2009, at the Buchanan Theatre, Main Street, Buchanan, Virginia.

Requests for Information

Requests for information should be directed to Mr. H. Watts Steger, III at Botetourt Bankshares, Inc., Post Office Box 339, Buchanan, Virginia, 24066; telephone (540) 591-5000.

Independent Auditors

Elliott Davis, LLC
Certified Public Accountants
Post Office Box 760
Galax, Virginia 24333

Stock Transfer Agent

Registrar and Transfer Company
10 Commerce Drive
Cranford, New Jersey 07016

Federal Deposit Insurance Corporation

The Bank is a member of the FDIC. This statement has not been reviewed, or confirmed for accuracy or relevance, by the Federal Deposit Insurance Corporation.

Banking Offices

Buchanan Office

19747 Main Street - Buchanan
(540) 254-1721

Daleville Office

670 Roanoke Road - Daleville
(540) 992-4777

Eagle Rock Office

58 Railroad Avenue - Eagle Rock
(540) 884-2265

Troutville Office

5462 Lee Highway - Troutville
(540) 966-3850

Bonsack Office

3801 Challenger Avenue - Roanoke
(540) 777-2265

Lexington Office

65 East Midland Trail - Lexington
(540) 463-7224

LakeWatch Office

51 Firstwatch Drive - Moneta
(540) 719-1880

Loan Administration Center

21 Stoney Battery Road - Troutville
(540) 966-3850

Peters Creek Office

3130 Peters Creek Road - Roanoke
(540) 777-2010

Fairfield Office

5905 North Lee Highway - Fairfield
(540) 377-5270

Investment Securities

5462 Lee Highway - Troutville
(540) 473-1224

Mortgage Centers

(540) 591-5000 - (540) 966-5626
(540) 463-5626 - (540) 719-1880

Operations Center

19800 Main Street - Buchanan
(540) 473-1173

Natural Bridge Office

9 Lloyd Tolley Road - Natural Bridge Station
(540) 291-1881

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

SEC
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Section

APR 06 2009

FORM 10-K

(Mark One)

☒ Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the fiscal year ended December 31, 2008

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number: 000-49787

BOTETOURT BANKSHARES, INC.

(Exact Name of Issuer as Specified in Its Charter)

Virginia
(State of other jurisdiction of
Incorporation of organization)

54-1867438
(I.R.S. Employer
Identification Number)

19747 Main Street
Buchanan, Virginia
(Address of Principal Executive Offices)

24066
(Zip Code)

Registrant's telephone number, including area code: (540) 591-5000

Securities registered pursuant to Section 12(b) of the Exchange Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, par value \$1.00

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The aggregate market value of the voting and non-voting common equity, consisting solely of common stock, held by non-affiliates of the issuer (1,104,029 shares) computed by reference to the closing price of such stock was \$35,328,928 as of June 30, 2008.

The number of shares of outstanding common stock of the issuer as of March 26, 2009 is 1,245,300.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement dated March 27, 2009 to be delivered to shareholders in connection with the annual meeting of stockholders to be held May 13, 2009, are incorporated by reference into Form 10-K Part III, Items 10, 11, 12, 13 and 14.

Botetourt Bankshares, Inc.
Form 10-K
December 31, 2008
Index

Part I

Item 1.	Business	1-9
Item 1A.	Risk Factors	9
Item 1B.	Unresolved Staff Comments	9
Item 2.	Properties	9
Item 3.	Legal Proceedings	9
Item 4.	Submission of Matters to a Vote of Security Holders	9

Part II

Item 5.	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	10-11
Item 6.	Selected Financial Data	11
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	12-28
Item 7A.	Quantitative and Qualitative Disclosures About Market Risk	29
Item 8.	Financial Statements and Supplementary Data	29-64
Item 9.	Changes in and Disagreements With Accountants on Accounting and Financial Disclosure	65
Item 9A(T).	Controls and Procedures	65
Item 9B.	Other Information	65

Part III

Item 10.	Directors, Executive Officers and Corporate Governance	66
Item 11.	Executive Compensation	66
Item 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	66
Item 13.	Certain Relationships and Related Transactions, and Director Independence	66
Item 14.	Principal Accounting Fees and Services	66

Part IV

Item 15.	Exhibits, Financial Statement Schedules	67
Signatures	68

PART I

Item 1. Business

General

Botetourt Bankshares, Inc. (the “Company”) was incorporated as a Virginia corporation on January 17, 1997 and is the one-bank holding company for and sole shareholder of Bank of Botetourt (the “Bank”). The Bank was acquired by the Company on September 30, 1997. The Company has no significant operations other than owning the stock of the Bank.

Bank of Botetourt was founded in 1899 and currently operates ten offices in four counties of Virginia. The main office is in Buchanan, with other Botetourt County office locations in Daleville, Eagle Rock and Troutville. The Bank’s operations center is located in Buchanan and the Bank’s loan administration center is located in Troutville. The Roanoke County offices are located on Challenger Avenue in east Roanoke County and on Peters Creek Road in north Roanoke County. The Rockbridge County offices are located in Lexington, Fairfield, and Natural Bridge Station. The Franklin County office is located at First Watch Drive in Moneta.

Location and Service Area

A substantial portion of the Company’s market is located in the larger Roanoke Valley Metropolitan Statistical Area (MSA). This MSA varies widely with a medium-sized city, large rural base, mostly small businesses in many different manufacturing and service industries, and relatively modest governmental employment. The Roanoke MSA is the commercial center for southwest Virginia, and is located approximately 165 miles west of Richmond, Virginia, 178 miles northeast of Charlotte, North Carolina, 178 miles southeast of Charleston, West Virginia and 222 miles southwest of Washington, D.C. Virginia Western Community College, Roanoke College, Hollins University, Jefferson College of Health Sciences, National College, ECPI College of Technology, Dabney S. Lancaster Community College, Virginia Military Institute, Washington and Lee University, and Southern Virginia University are located in Bank of Botetourt’s market areas. The Roanoke Higher Education Center along with Greenfield Education & Training Center, located in Botetourt County, makes higher education and workforce training assessable in the region. Virginia Tech and Radford University are each a 45-minute drive away. Virginia Tech and Carilion Health Systems plan to operate jointly a private medical school, located in downtown Roanoke, adjacent to Carilion Roanoke Memorial Hospital.

The population in the Roanoke MSA was estimated at 296,500 at year-end 2007 and projected to be 297,700 by 2010. The Roanoke MSA’s recent growth has been slower than that in other key Virginia markets, according to the Virginia Employment Commission. The Roanoke MSA had an unemployment rate of 5.1% in December 2008, below average when compared with 5.2% for Virginia and 7.1% nationally for the same date.

Over 6,500 businesses operate in the Roanoke MSA. The business community in the Roanoke MSA is diverse and thus the region is not heavily reliant on one industry. The principal components of the economy are retail trade, services, transportation, manufacturing, finance, insurance, health care and real estate. The Roanoke MSA’s position as a regional center creates a strong medical, legal, and business professional community. Carilion Health Systems, Lewis-Gale Hospital, and the Veterans Administration Hospital are among the area’s largest employers, although they do not directly affect the Company’s performance, since these employers are not close to the Bank’s current branch locations. Other large employers include Norfolk Southern Corporation, Wachovia Corporation/Wells Fargo & Company, The Kroger Co., General Electric Co., Advance Stores Company, Inc., ITT Night Vision, Wal Mart, Allstate, and American Electric Power. Major employers located directly in the Bank’s branch market of Rockbridge County, Botetourt County and northeast Roanoke County include Mohawk Carpet, Dynax America Corporation, Roanoke Cement Company, JTEKT Corporation (formerly Koyo Steering Systems of USA, Inc.), Virginia Forge, Gala Industries, and local school districts.

Banking Services

The Bank operates for the primary purpose of providing an adequate return to our shareholders while safely meeting the banking needs of individuals and small to medium sized businesses in the Bank's service area by developing personal, hometown associations with these customers. The Bank offers a wide range of banking services including checking and savings accounts; commercial, installment, mortgage and personal loans. Other Bank services include safe deposit boxes, notary public, Medallion signature guarantees, consumer online banking, bill payment and e-statements, cash management services through business online banking, VISA Travel Money cards, wire transfers, direct deposit of payroll and social security checks and automatic drafts for various accounts. We operate proprietary automated teller machines and offer surcharge free ATMs at Sheetz locations and by participating in the No Sur program. We also offer VISA credit and debit card services.

The Bank's primary sources of revenue are interest income from its lending activities, and, to a lesser extent, from its investment portfolio. The Bank also earns fees from lending and deposit activities. The major expenses of the Bank are interest on deposit accounts and general and administrative expenses, such as salaries, occupancy and related expenses. Buchanan Service Corporation, a subsidiary of Bank of Botetourt, provides non-traditional banking services for customers of the Bank, including insurance services and title insurance services. The Bank does not provide trust services.

Lending Activities

The Bank's lending services include real estate, commercial, agricultural and consumer loans. The loan portfolio constituted 93.20% of the earning assets of the Bank at December 31, 2008 and has historically produced the highest interest rate spread above the cost of funds. The Bank's loan personnel have the authority to extend credit under guidelines established and approved by the Board of Directors. Any aggregate credit that exceeds the authority of the loan officer is forwarded to the Management Loan Committee for approval. The Management Loan Committee is composed of the President, Chief Risk Officer, Vice President—Credit Administration, and senior commercial lending officers. Any aggregate credit that exceeds the authority of the Management Loan Committee is forwarded to the Loan Committee which is composed of the Bank Chairman and CEO, President, Chief Risk Officer, the Vice President—Credit Administration, all commercial loan officers, and three outside directors. All aggregate credits that exceed the Loan Committee's lending authority are presented to the full Board of Directors for ultimate approval or denial. The Loan Committee not only acts as an approval body to ensure consistent application of the Bank's loan policy, but also provides valuable insight through communication and pooling of knowledge, judgment and experience of its members.

The Bank has in the past and intends to continue to make most types of real estate loans, including but not limited to, single and multi-family housing, farm loans, residential and commercial construction loans and loans for commercial real estate. At the end of 2008 the Bank had 31.35% of the loan portfolio in single and multi-family housing, 26.82% in non-farm, non-residential loans, 4.29% in farm related real estate loans and 23.90% in real estate construction and land development loans. The Bank's loan portfolio also includes commercial and agricultural production loans totaling 7.89% of the portfolio at year-end 2008.

Consumer loans make up approximately 5.35% of the total loan portfolio at December 31, 2008. Consumer loans include loans for household expenditures, car loans and other loans to individuals, including credit cards. While this category traditionally has a high percentage of charge-offs relative to all classifications, the Bank is committed to continue to make this type of loan to fill the needs of the Bank's customer base. Other loans and leases, including loans to municipalities and loans to depository institutions amounted to 0.40%.

All loans in the Bank's portfolio are subject to risk from the condition of the economy in the Bank's area and also that of the nation. The Bank has used and continues to use conservative loan-to-value ratios and thorough credit evaluation to lessen the risk on all types of loans. The use of conservative appraisals has also reduced exposure on real estate loans. The Bank does not engage in sub-prime lending activities. Thorough credit checks and evaluation of past internal credit history has helped to reduce the amount of risk related to consumer

loans. Government guarantees of loans are used when appropriate but apply to a very small percentage of the portfolio. Commercial loans are evaluated by collateral value and cash flow, including the ability to service debt. Businesses seeking loans must have a good product line and sales, responsible management, manageable debt load and a product that is not critically affected by downturns in the economy. Due to the diversity of business, commercial, and employment opportunities, the Roanoke region is predicted to have a milder and shorter recession than the nation.

Investments

The Bank invests a portion of its assets in U.S. Treasury issues, Government-sponsored enterprises debt instruments, state, county and municipal obligations, and equity securities. The Bank's investments are managed in relation to loan demand and deposit growth and are generally used to provide for the investment of excess funds at reduced yields and risks relative to increases in loans or to offset fluctuations in deposits. The Bank does not engage in any hedging activities. Additionally, the Bank does not own any Government-sponsored enterprises equity securities.

Deposit Activities

Deposits are the major source of funds for lending and other investment activities. The Bank considers the majority of its regular savings, demand, NOW and money market deposits and small denomination certificates of deposit, to be core deposits. These accounts comprised 75.57% of the Bank's total deposits at December 31, 2008. Certificates of deposit in denominations of \$100,000 or more represented the remaining 24.43% of deposits at year end. At December 31, 2008 the Bank had one brokered deposit, in the amount of \$1,000,000 from the Commonwealth of Virginia—Department of the Treasury.

Company Website and SEC Filings

The Company maintains an internet website at www.bankofbotetourt.com. This website contains information relating to the Company and its business. Stockholders of the Company and the public may access the Company's periodic and current reports, including annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and any amendments to those reports, filed with or furnished to the SEC pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended, through the "Shareholder Relations" section of the Company's website. The reports are made available on this website as soon as practicable following the filing of the reports with the SEC. Relevant committee charters, financial reports, and other important information about the Company also are available from this site. This information is free of charge and may be reviewed, downloaded and printed from the website at any time.

Employees

At December 31, 2008, the Company had 90 full time and 13 part time employees, none of which are represented by a union or covered by a collective bargaining agreement. Management considers employee relations to be good.

Competition

The Company encounters strong competition both in making loans and in attracting deposits. The deregulation of the banking industry and the widespread enactment of state laws that permit multi-bank holding companies as well as an increasing level of interstate banking have created a highly competitive environment for commercial banking. In one or more aspects of its business, the Company competes with other commercial banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, brokerage and investment banking companies, and other financial intermediaries. Many of these competitors have substantially greater resources and lending limits and may offer certain services that we do not currently

provide. In addition, many of the Company's competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks. Recent federal and state legislation has heightened the competitive environment in which financial institutions must conduct their business. Accordingly, the potential for competition among financial institutions of all types has increased significantly.

The Company competes by relying upon specialized services, responsive handling of customer needs, and personal contacts by its officers, directors, and staff. Large multi-branch banking competitors tend to compete primarily by rate and the number and location of branches while smaller, independent financial institutions, like the Bank, tend to compete primarily by a combination of rate and personal service.

Currently, in Botetourt County, the Company competes with six other commercial banks that operate 14 branches in the county. In the Federal Deposit Insurance Corporation's Summary of Deposits for June 30, 2008, the Company held 39.12% of the deposits in Botetourt County, which represents the largest market share of all financial institutions. The Company held 16.33% of the market share of Rockbridge County, 3.97% of the market share of Roanoke County, and 0.23% of the market share of Franklin County at the same date.

Government Supervision and Regulation

The following discussion is a summary of the principal laws and regulations that comprise the regulatory framework that apply to the Company and the Bank. Other laws and regulations that govern various aspects of the operations of banks and bank holding companies are not described, although violations of such laws and regulations could result in supervisory enforcement action against the Company or the Bank. The following descriptions summarize the material terms of the principal laws and regulations and are qualified in their entirety by reference to applicable laws and regulations.

General

The Sarbanes-Oxley Act of 2002 was signed into law on July 30, 2002. It comprehensively revised the laws affecting corporate governance, accounting obligations and corporate reporting for companies with equity or debt securities registered under the Securities Exchange Act of 1934. Compliance with this complex legislation and with subsequent Securities and Exchange Commission rules has since been a major focus of all public corporations in the United States, including the Company. Among the many significant provisions of the Sarbanes-Oxley Act, Section 404 and related Securities and Exchange Commission rules created increased scrutiny by management, the internal audit department, and external auditors of our systems of internal controls over financial reporting. While management expects the Company to continue incurring additional expenses in complying with the requirements of the Sarbanes-Oxley Act, it anticipates that those expenses will not have a material effect on the Company's results of operations or financial condition.

As a bank holding company, the Company is subject to regulation under the Bank Holding Company Act of 1956, as amended (the "BHCA"), and the examination and reporting requirements of the Board of Governors of the Federal Reserve System (the "Federal Reserve"). Under the BHCA, a bank holding company may not directly or indirectly acquire ownership or control of more than 5% of the voting shares or substantially all of the assets of any additional bank or merge or consolidate with another bank holding company without the prior approval of the Federal Reserve. The BHCA also generally limits the activities of a bank holding company to that of banking, managing or controlling banks, or any other activity that is determined to be so closely related to banking or to managing or controlling banks.

The Gramm-Leach-Bliley Act (the "GLBA") was enacted in November 1999 and broadly rewrote financial services legislation. The GLBA repealed affiliation and management interlock prohibitions of the Depression-era Glass-Steagall Act and added new substantive provisions to the non-banking activities permitted under the BHCA with the creation of the financial holding company. Subject to restrictions, the GLBA permits financial holding companies to engage directly in a broader range of activities than are permissible for a bank holding company. These include underwriting insurance, providing investment advice and underwriting securities, among others.

In order for a bank holding company to qualify as a financial holding company, all of its depository subsidiaries (i.e., banks and thrifts) must be well capitalized and well managed, and must have a satisfactory Community Reinvestment Act ("CRA") rating. The bank holding company also must declare its intention to become a financial holding company to the Federal Reserve.

The Company meets all of the requirements to become a financial holding company, but currently has not made an election with the Federal Reserve to become a financial holding company.

As a state-chartered bank, the Bank is subject to regulation, supervision and examination by the Virginia State Corporation Commission's Bureau of Financial Institutions ("Bureau"). The Bank, not a member bank of the Federal Reserve System, is also subject to regulation, supervision and examination by the Federal Deposit Insurance Corporation ("FDIC"). Federal and Virginia laws also govern the activities in which the Bank may engage, the investments that it may make and limit the aggregate amount of loans that may be granted to one borrower to 15% of the bank's capital and surplus. Various consumer and compliance laws and regulations also affect the Bank's operations.

The earnings of the Bank, and therefore the earnings of the Company, are affected by general economic conditions, management policies and the legislative and governmental actions of various regulatory authorities, including those referred to above.

The Bureau and FDIC conduct regular examinations of the Bank and review such matters as the adequacy of loan loss reserves, quality of loans and investments, management practices, compliance with laws, and other aspects of its operations. In addition to these regular examinations, the Bank must furnish the FDIC with periodic reports containing a full and accurate statement of its affairs. Supervision, regulation and examination of banks by these agencies are intended primarily for the protection of depositors rather than shareholders.

Insurance of Accounts, Assessments and Regulation by the FDIC

The deposits of the Bank are insured by the FDIC up to the limits set forth under applicable law. The deposits of the Bank are also subject to the deposit insurance assessments of the FDIC.

The FDIC has a risk-based deposit insurance assessment system under which the assessment rate for an insured institution may vary according to regulatory capital levels of the institution and other factors (including supervisory evaluations). Under this system, depository institutions are charged on a sliding scale based on such institutions' capital levels and supervisory subgroup assignment. These rate schedules are subject to future adjustments by the FDIC. In addition, the FDIC has authority to impose special assessments from time to time.

The FDIC is authorized to prohibit an insured institution from engaging in any activity that the FDIC determines by regulation or order to pose a serious threat to the respective insurance fund. Also, the FDIC may initiate enforcement actions against such banks. The FDIC may terminate the deposit insurance of any depository institution if it determines, after a hearing, that the institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, order or any condition imposed in writing by the FDIC. It also may suspend deposit insurance temporarily during the hearing process for the permanent termination of insurance, if the institution has no tangible capital. If deposit insurance is terminated, the deposits at the institution at the time of termination, less subsequent withdrawals, shall continue to be insured for a period from six months to two years, as determined by the FDIC. Management is aware of no existing circumstances that could result in termination of the Bank's deposit insurance.

The Federal Deposit Insurance Reform Act of 2005 made certain changes to this federal deposit insurance program. This Act merged the Bank Insurance Fund ("BIF") and the Savings Association Insurance Fund ("SAIF") and increased retirement account coverage per depositor from a maximum of \$100,000 to \$250,000. It also provides inflationary adjustments above the current \$100,000 coverage for deposit insurance on all other accounts beginning in 2010.

In October 2008 deposits at FDIC-insured institutions became insured up to at least \$250,000 per depositor until December 31, 2009. On January 1, 2010, FDIC deposit insurance for all deposit accounts, except for certain retirement accounts, will return to at least \$100,000 per depositor, unless increased coverage is made permanent by pending legislation. Insurance coverage for certain retirement accounts, which include all IRA deposit accounts, was increased permanently to \$250,000 per depositor in 2006.

In December 2008, the Bank began participating in the FDIC's Transaction Account Guarantee Program. Under that program, through December 31, 2009, all noninterest-bearing transaction accounts are fully guaranteed by the FDIC for the entire amount in the account. Coverage under the Transaction Account Guarantee Program is in addition to and separate from the coverage available under the FDIC's general deposit insurance rules.

In February 2009, the FDIC amended the restoration plan for the Deposit Insurance Fund. The plan will impose an emergency special assessment on all banks during 2009 in an effort to restore the Deposit Insurance Fund to an acceptable level. The special assessment will increase the Bank's insurance premiums expense in 2009, although it cannot be quantified until the June 30, 2009 measurement date.

In December 2008, the Bank opted out of participating in the FDIC's Debt Guarantee Program as the Bank and Company had no senior unsecured debt at the September 30, 2008 measurement date.

Capital

The FDIC and the Federal Reserve have issued risk-based and leverage capital guidelines applicable to banking organizations that they supervise. Under the risk-based capital requirements, the Company and the Bank are each generally required to maintain a minimum ratio of total capital to risk-weighted assets (including certain off-balance sheet activities, such as standby letters of credit) of 8%. At least half of the total capital is to be composed of common equity, retained earnings and qualifying perpetual preferred stock, less certain intangibles ("Tier 1 capital"). The remainder may consist of certain subordinated debt, certain hybrid capital instruments and other qualifying preferred stock and a limited amount of the loan loss allowance ("Tier 2 capital" and, together with Tier 1 capital, "total capital").

In addition, each of the Federal banking regulatory agencies has established minimum leverage capital ratio requirements for banking organizations. These requirements provide for a minimum leverage ratio of Tier 1 capital to adjusted average quarterly assets equal to 3% for bank holding companies that are rated a composite "1" and 4% for all other bank holding companies. Bank holding companies are expected to maintain higher than minimum capital ratios if they have supervisory, financial, operational or managerial weaknesses, or if they are anticipating or experiencing significant growth.

The FDIC may take various corrective actions against any undercapitalized bank and any bank that fails to submit an acceptable capital restoration plan or fails to implement a plan accepted by the FDIC. These powers include, but are not limited to, requiring the institution to be recapitalized, prohibiting asset growth, restricting interest rates paid, requiring prior approval of capital distributions by any bank holding company that controls the institution, requiring divestiture by the institution of its subsidiaries or by the holding company of the institution itself, requiring new election of directors, and requiring the dismissal of directors and officers. The Bank presently maintains sufficient capital to remain in compliance with these capital requirements.

The risk-based capital standards of the FDIC and the Federal Reserve explicitly identify concentrations of credit risk and the risk arising from non-traditional activities, including an institution's ability to manage these risks, as important factors to be taken into account by the agency in assessing an institution's overall capital adequacy. The capital guidelines also provide that an institution's exposure to a decline in the economic value of its capital due to changes in interest rates be considered by the agency as a factor in evaluating a bank's capital adequacy. The FDIC and the Federal Reserve also have issued additional capital guidelines for bank holding companies that engage in certain trading activities. At present, these guidelines do not apply to the Company.

The Company elected not to file an application to participate in the U.S. Treasury's Department's Capital Purchase Program during the fourth quarter of 2008. We are committed to remain well-capitalized without participation in the program. Additionally, we did not feel that participation promoted the best interest of our stockholders.

Other Safety and Soundness Regulations

There are a number of obligations and restrictions imposed on bank holding companies and their depository institution subsidiaries by Federal law and regulatory policy that are designed to reduce potential loss exposure to the depositors of such depository institutions and to the FDIC insurance fund in the event that the depository institution becomes in danger of default or is in default. For example, under a policy of the Federal Reserve with respect to bank holding company operations, a bank holding company is required to serve as a source of financial strength to its subsidiary banks and to commit resources to support those banks in circumstances where it might not do so otherwise. The FDIC's claim for reimbursement is superior to claims of shareholders of the insured bank or its holding company but is subordinate to claims of depositors, secured creditors and holders of subordinated debt (other than affiliates) of the commonly controlled insured bank.

The Federal banking agencies also have broad powers under current Federal law to take prompt corrective action to resolve problems of banks and other insured institutions. The Federal Deposit Insurance Act requires that the federal banking agencies establish five capital levels for insured depository institutions. The category levels are "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." It also requires or permits such agencies to take certain supervisory actions should an insured institution's capital level fall. For example, an "adequately capitalized" institution is restricted from accepting brokered deposits. An "undercapitalized" or "significantly undercapitalized" institution must develop a capital restoration plan and is subject to a number of mandatory and discretionary supervisory actions. These powers and authorities are in addition to the traditional powers of the Federal banking agencies to deal with undercapitalized institutions. Both the Company and the Bank are "well capitalized" under FDIC guidelines.

Laws restrict the interest and charges which the Bank may impose for certain loans. The Bank's loan operations also are subject to certain federal laws, such as the Truth in Lending Act, the Home Mortgage Disclosure Act, the Equal Credit Opportunity Act, and the Fair Credit Reporting Act. The deposit operations of the Bank also are subject to the Truth in Savings Act, the Right to Financial Privacy Act, the Electronic Funds Transfer Act and Regulation E, the Expedited Funds Availability Act and Regulation CC, and the Bank Secrecy Act. These and other similar laws result in significant costs to financial institutions and create the potential for liability to customers and regulatory authorities.

Federal regulatory authorities also have broad enforcement powers over the Company and the Bank, including the power to impose fines and other civil and criminal penalties, and to appoint a receiver in order to conserve the assets of any such institution for the benefit of depositors and other creditors.

Reporting Terrorist Activities

The Federal Bureau of Investigation ("FBI") has sent, and will send, banking regulatory agencies lists of the names of persons suspected of involvement in terrorist attacks and other terrorist activities as they may occur and are investigated. The FBI has requested, and will request in the future, that the Bank search its records for any relationships or transactions with persons on those lists. In addition, on an ongoing basis, the Office of Foreign Assets Control ("OFAC"), a division of the Department of the Treasury, is responsible for helping to insure that United States entities do not engage in transactions with "enemies" of the United States, as defined by various Executive Orders and Acts of Congress. If the Bank finds a name on any transaction, account or wire transfer that is on an OFAC list, it must freeze that account, file a suspicious activity report and notify the FBI. The Bank actively checks high-risk OFAC areas such as new accounts, wire transfers and customer files.

In October 2001, the USA PATRIOT Act was enacted to facilitate information sharing among entities within the government and financial institutions to combat terrorist activities and to expose money laundering. The USA PATRIOT Act is considered a significant piece of banking law with regard to disclosure of information related to certain customer transactions. Financial institutions are permitted to share information with one another, after notifying the United States Department of the Treasury, in order to better identify and report to the federal government activities that may involve terrorist activities or money laundering. Under the USA PATRIOT Act financial institutions are obligated to establish anti-money laundering programs, including the development of a customer identification program and to review all customers against any list of the government that contains the names of known or suspected terrorists. The USA PATRIOT Act does not have a material or adverse impact on the Bank's products or services, but this Act results in additional cost of compliance and reporting obligations.

Payment of Dividends

The Company is a legal entity separate and distinct from the Bank. Virtually all of the cash revenues of the Company results from dividends paid to the Company by the Bank. Under Virginia law, a Virginia chartered bank may not declare a dividend in excess of its retained earnings. As a Virginia corporation, the Bank may not declare a dividend if, after the dividend, it cannot pay its debts as they become due or its assets would exceed its liabilities. A bank may not declare or pay any dividend if, after making the dividend, the bank would be "undercapitalized", as defined in regulations of the FDIC. In addition, the Company is subject to various general regulatory policies relating to the payment of dividends, including requirements to maintain adequate capital above regulatory minimums.

Community Reinvestment

The requirements of the Community Reinvestment Act ("CRA") are applicable to the Bank. The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low-to-moderate income neighborhoods, consistent with the safe and sound operation of those institutions. A financial institution's efforts in meeting community credit needs currently are evaluated as part of the examination process pursuant to a number of assessment factors. These factors also are considered in evaluating mergers, acquisitions and applications to open a branch or facility. The Company strives to meet the credit needs of all aspects of its market, consistent with safe and sound banking practices. Bank of Botetourt holds an outstanding rating, as publicly disclosed in its most recent CRA examination report issued by the FDIC.

Interstate Banking and Branching

Current Federal law authorizes interstate acquisitions of banks and bank holding companies without geographic limitation. A bank headquartered in one state is able to merge with a bank headquartered in another state, as long as neither of the states has opted out of such interstate merger authority prior to such date. Virginia, North Carolina, West Virginia and Maryland all permit such mergers. Once a bank has established branches in a state through an interstate merger transaction, the bank may establish and acquire additional branches at any location in the state where a bank headquartered in that state could have established or acquired branches under applicable Federal or state law.

Economic and Monetary Policies

The Company's operations are affected not only by general local economic conditions, but also by the economic and monetary policies of various regulatory authorities. In particular, the Federal Reserve regulates money, credit and interest rates in order to influence general economic conditions. These policies have a significant influence on overall growth and distribution of loans, investments and deposits and affect interest rates charged on loans or paid for deposits. Federal Reserve monetary policies have had a significant effect on the operating results of commercial banks in the past and are expected to continue to do so in the future.

The United States is currently experiencing an economic recession. The recession is characterized by falling home prices, rising unemployment, plunging stock prices, and tight credit conditions while short-term inflationary pressures are not concerning. These issues have had an adverse impact on the overall health of the economy. Additionally, the recessionary impact extends beyond the nation's border. Global financial markets are turbulent. The interest rate reductions during 2008 adversely impacted earnings across the banking industry.

Item 1A. Risk Factors

Not applicable.

Item 1B. Unresolved Staff Comments

None.

Item 2. Properties

The Company and the Bank are headquartered in the Main Office at 19747 Main Street, Buchanan, Virginia. In addition, the Bank owns and operates retail banking offices in Virginia located at 670 Roanoke Road in Daleville, 58 Railroad Avenue in Eagle Rock, 5462 Lee Highway in Troutville, 3801 Challenger Avenue and 3130 Peters Creek Road in Roanoke, 65 East Midland Trail in Lexington, 5905 North Lee Highway in Fairfield, 51 First Watch Drive in Moneta, and 9 Lloyd Tolley Road in Natural Bridge Station. The Bank owns additional facilities that are utilized for its Operations Center at 19800 Main Street in Buchanan, and its Loan Administration Center at 21 Stoney Battery Road in Troutville. The Company also owns a parcel of land in the Hollins area of Roanoke County, Virginia. We currently intend to use the land for the future location of a full-service branch facility. No construction plans or commencement date has been established. The Bank owns all of its properties and considers them adequate.

Item 3. Legal Proceedings

In the normal course of business the Company is involved in various legal proceedings. After consultation with legal counsel, management believes that any liability resulting from such proceedings will not be material to the consolidated financial statements.

Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of Company's shareholders during the fourth quarter of 2008.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Shares of the Company's Common Stock are neither listed on any stock exchange nor quoted on the NASDAQ Stock Market and trades infrequently. Shares of Common Stock have periodically been sold in a limited number of privately negotiated transactions. Based on information available to it, the Company believes that from January 1, 2008 to December 31, 2008, the selling price of shares of Common Stock ranged from \$26.00 to \$39.00. There may, however, have been other transactions at other prices not known to the Company. As of March 3, 2009, there were approximately 860 record holders of Common Stock.

Market Price

	<u>High</u>	<u>Low</u>
2007:		
1 st Quarter	\$46.00	\$36.75
2 nd Quarter	45.00	38.00
3 rd Quarter	43.00	39.00
4 th Quarter	43.00	32.35
2008:		
1 st Quarter	37.00	31.05
2 nd Quarter	33.00	28.00
3 rd Quarter	39.00	27.50
4 th Quarter	32.00	26.00

Dividends Declared

2007	
January	\$0.20
April	0.20
July	0.20
October	0.20
2008	
January	0.21
April	0.21
July	0.21
October	0.21

The Company is a legal entity separate and distinct from its subsidiary, and its cash revenues depend primarily on the payment of dividends from the Bank. The Bank is subject to certain legal restrictions on the amount of dividends it is permitted to pay to the Company. In addition, the final determination of the timing, amount and payment of dividends on shares of the Company's Common Stock is at the discretion of the Company's Board of Directors and will depend upon the earnings of the Company and the Bank, the financial condition of the Company, such as the capital position relative to loans, deposits, and total assets and growth trends along with other factors, including general economic conditions and applicable governmental regulations and policies.

The following table summarizes the equity compensation plan as of December 31, 2008.

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)</u>	<u>Weighted-average exercise price of outstanding options, warrants and rights (b)</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)</u>
Equity compensation plans approved by security shareholders	4,700	\$23.21	—
Equity compensation plans not approved by security holders	—	—	—

Item 6. Selected Financial Data

Not applicable.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation

Cautionary Statement Regarding Forward-Looking Statements

Certain information in this report may include "forward-looking statements" as defined by federal securities law. These forward-looking statements contain the Company's expectations, plans, future financial performance, and other statements that are not historical facts. Although the Company believes that its assumptions regarding these forward-looking statements are based on reasonable assumptions, actual results could differ materially. The forward-looking statements involve known and unknown risks including, but not limited to, the following factors:

- Changes in general local and national economic and business conditions in the Company's market area, including downturns in certain industries
- Competitive pressures limiting the ability to continue to attract low cost core deposits to fund asset growth
- Changes in interest rates and the management of interest rate risk
- Demand for banking services, both lending and deposit products, in our market area
- Risks inherent in making loans such as repayment risks and fluctuating collateral values
- Attraction and retention of key personnel, including the Company's management team
- Technology
- Changes in banking laws and the regulatory climate of the Company
- Changes in accounting principles, policies, and guidelines

These risks and inherent uncertainties should be considered in evaluating forward-looking statements contained in this report. We caution readers not to place undue reliance on those statements, which are specific as of the date of the report.

Overview

Management's Discussion and Analysis is provided to assist in understanding and evaluating Botetourt Bankshares, Inc.'s financial condition and its results of operations. The following discussion should be read in conjunction with the Company's consolidated financial statements.

Botetourt Bankshares, Inc., the parent company of Bank of Botetourt, has ten full-service offices operating in the four Virginia counties of Botetourt, Roanoke, Rockbridge and Franklin. Buchanan Service Corporation, a subsidiary of Bank of Botetourt, provides non-traditional banking services for customers of the Company, including insurance services and title insurance services. The individual market conditions of each county vary from rural to urban with Botetourt County being the most rural and Roanoke County the most urban. The southern portion of Botetourt County has enjoyed both residential and industrial growth due to the development of subdivisions and industrial parks. Bank of Botetourt and bank personnel work with local government and business leaders in an effort to continue to attract industry to our entire market area.

This past year was a most challenging one for the banking industry, a year filled with financial market turmoil, unprecedented actions by government policymakers, loss of confidence in our economic system, and extraordinary challenges not encountered in the past seventy-five years. The overall national economy has been mired in a recession that in some respects is the worst since the Great Depression and the economic downturn has reached global proportions. Beginning with the collapse of the residential mortgage industry and a decline in housing prices, both housing starts and home sales witnessed dramatic declines, which impacted residential real estate developers. In addition, the stock market during the year lost approximately thirty percent of its value. All

of these events had an adverse impact on the Company in 2008. The stress on loans to residential real estate developers resulted in the need for an increase in the provision for loan losses and the decline in the value of assets in the employer defined benefit plan had a negative impact on the equity position of the Company. However, in spite of the negative environment, we remain optimistic long term. The Company experienced continued growth in both loans and deposits, and we are committed to extend credit wisely in our market area to promote local economic activity. Additionally, despite these challenges, the Company remained profitable and well-capitalized by regulatory standards.

Critical Accounting Policy

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). The notes to the audited consolidated financial statements included in this Annual Report for the year ended December 31, 2008 contain a summary of its significant accounting policies. Management believes the Company's policy with respect to the methodology for the determination of the allowance for loan losses involves a higher degree of complexity and requires management to make difficult and subjective judgments that often require assumptions or estimates about highly uncertain matters. Accordingly, the Company considers the policy related to this area critical.

Results of Operations

Earnings decreased by 64.71% in 2008 to \$1.2 million compared to \$3.4 million for 2007 and \$3.5 million for 2006. The decrease was a direct impact of the economic recession. The lower earnings were primarily due to the result of expensing \$1.89 million into the loan loss reserve during the year, which management deemed a prudent and appropriate measure due to the current economic environment and the increase in impaired loans. Return on average assets was 0.42% in 2008, 1.24% in 2007, and 1.41% in 2006 compared to peer group banks for which return on assets was 0.46% in 2008, 0.93% in 2007, and 1.10% in 2006. Our peer group includes all insured domestic commercial banks having assets between \$100 million and \$300 million in a metropolitan area with three or more full service offices. During 2008, 2007 and 2006, revenues from the Bank of Botetourt represented greater than 99% of Botetourt Bankshares, Inc.'s total revenues.

The total assets of Botetourt Bankshares, Inc. grew to \$294.4 million in 2008 from \$279.6 million in 2007, a 5.29% increase. Average equity to average assets demonstrates the Company's strong capital position with a ratio of 9.23% at December 31, 2008. Our capital position continues to be in line with our peer group's average of 9.40%.

Table 1. Net Interest Income and Average Balances (thousands)

	2008			2007			2006		
	Average Balance	Interest Income/Expense	Yield/Cost(2)	Average Balance	Interest Income/Expense	Yield/Cost(2)	Average Balance	Interest Income/Expense	Yield/Cost(2)
Interest-earning assets:									
Deposit with banks	\$ 204	\$ 5	2.45%	\$ 199	\$ 10	5.03%	\$ 242	\$ 12	4.96%
Taxable investment securities	10,519	476	4.53%	14,622	625	4.27%	20,216	787	3.89%
Nontaxable investment securities	8,984	377	4.20%	9,150	396	4.33%	9,636	415	4.31%
Federal funds sold	2,069	46	2.22%	7,663	379	4.95%	6,996	340	4.86%
Loans, net(1)	244,348	16,831	6.89%	220,001	17,584	7.99%	194,081	15,401	7.94%
Total interest-earning assets	266,124	17,735		251,635	18,994		231,171	16,955	
Yield on average interest-earning assets			<u>6.66%</u>			<u>7.55%</u>			<u>7.33%</u>
Noninterest-earning assets:									
Cash and due from banks ...	7,123			7,089			6,540		
Property and equipment	8,360			6,186			5,694		
Interest receivable and other	6,871			5,796			3,935		
Total noninterest-earning assets	22,354			19,071			16,169		
Total assets	<u>\$288,478</u>			<u>\$270,706</u>			<u>\$247,340</u>		
Interest-bearing liabilities:									
Demand deposits	\$ 21,674	26	0.12%	\$ 20,777	40	0.19%	\$ 20,812	30	0.14%
Savings and money markets	32,642	271	0.83%	34,300	560	1.63%	37,237	514	1.38%
Time deposits	169,098	7,282	4.31%	154,446	7,464	4.83%	130,355	5,504	4.22%
Other borrowings	1,781	44	2.47%	154	9	5.84%	648	36	5.56%
Total interest-bearing liabilities	225,195	7,623		209,677	8,073		189,052	6,084	
Cost on average interest-bearing liabilities			<u>3.39%</u>			<u>3.85%</u>			<u>3.22%</u>
Noninterest-bearing liabilities									
Demand deposits	33,673			33,348			34,030		
Interest payable and other ...	2,978			2,746			1,354		
Total noninterest-bearing liabilities	36,651			36,094			35,384		
Total liabilities	261,846			245,771			224,436		
Stockholders' equity	26,632			24,935			22,904		
Total liabilities and stockholders' equity	<u>\$288,478</u>			<u>\$270,706</u>			<u>\$247,340</u>		
Net interest income		<u>\$10,112</u>			<u>\$10,921</u>			<u>\$10,871</u>	
Net yield on interest-earning assets			<u>3.80%</u>			<u>4.34%</u>			<u>4.70%</u>

(1) Average loan balances include nonaccrual loans and are net of loan loss reserve.

(2) The amounts are not adjusted for tax equivalent yield on tax-exempt investments.

Net Interest Income

Net interest income, the principal source of bank earnings, is the amount of income generated by earning assets (primarily loans and investment securities) less the interest expense incurred on interest-bearing liabilities (primarily deposits used to fund earning assets). Table 1 summarizes the major components of net interest income for the past three years and also provides yields and average balances.

Net interest income was \$10.1 million in 2008 and \$10.9 million in both 2007 and 2006. Net interest income decreased as both interest income and interest expense decreased in 2008, with interest income declining at a faster pace. This is a result of the Bank's asset sensitive balance sheet. Our rate sensitive assets (primarily loans) repriced at lower market rates than our rate sensitive liabilities (primarily deposits). This sensitivity position was exacerbated by the Federal Open Market Committee's reduction of short term interest rates by 400 basis points in 2008. Additionally, net interest margin was adversely impacted by the competition for deposits during a majority of 2008, in which market rates were premium compared to the suppressed interest rate environment. This ongoing competition for deposits, combined with soft loan demand, continues to compress net margins. Additional factors influencing net interest margin include aggressive pricing and competition from unregulated organizations. The net interest margin for 2008 decreased by 54 basis points to 3.80% compared to 4.34% for 2007 and decreased by 90 basis points from 4.70% for 2006. The effects of changes in volumes and rates on net interest income in 2008 compared to 2007, and 2007 compared to 2006, are shown in Table 2.

Interest income for 2008 decreased by \$1.3 million, or 6.8%, to \$17.7 million from \$19.0 million in 2007. Interest income in 2006 totaled \$17.0 million. The decrease in interest income in 2008 from 2007 was the result of the historically low interest rate environment. Conversely, the increase in interest income in 2007 from 2006 was the result of an increase in loan volume and a rising interest rate environment.

Interest expense decreased in 2008 by \$0.5 million, or 6.2%, to \$7.6 million from \$8.1 million in 2007. Even though deposits grew slightly, the decrease in 2008 was due to a smaller annual percentage growth in deposits combined with a lower interest rate environment. In contrast, the increase in 2007 from 2006 was due to both growth in interest-bearing deposits and higher interest rates paid on deposits. From 2007 to 2008, interest paid on time deposits, which make up the largest portion of interest-bearing deposits, increased \$182,000, or 2.4%. The average rate paid on time deposits decreased 52 basis points to 4.31% in 2008 from 4.83% in 2007.

Table 2. Rate/Volume Variance Analysis (thousands)

	2008 Compared to 2007			2007 Compared to 2006		
	Interest Income/ Expense Variance	Variance(1) Attributed To		Interest Income/ Expense Variance	Variance(1) Attributed To	
		Rate	Volume		Rate	Volume
Interest-earning assets:						
Deposits in other banks	\$ (5)	\$ (5)	\$ —	\$ (2)	\$ —	\$ (2)
Taxable investment securities	(149)	39	(188)	(162)	89	(251)
Nontaxable investment securities	(19)	(12)	(7)	(19)	2	(21)
Federal funds sold	(333)	(143)	(190)	39	6	33
Loans(2)	(753)	(3,780)	3,027	2,183	112	2,071
Total	(1,259)	(3,901)	2,642	2,039	209	1,830
Interest-bearing liabilities:						
Demand deposits	(14)	(16)	2	10	10	—
Savings deposits	(289)	(263)	(26)	46	81	(35)
Time deposits	(182)	(1,407)	1,225	1,960	860	1,100
Other borrowings	35	(2)	37	(27)	2	(29)
Total	(450)	(1,688)	1,238	1,989	953	1,036
Net interest income	\$ (809)	\$ (2,213)	\$ 1,404	\$ 50	\$ (744)	\$ 794

(1) The variance in interest attributed to both volume and rate has been allocated to variance attributed to volume and variance attributed to rate in proportion to the absolute value of the change in each.

(2) Balances of nonaccrual loans have been included in average loan balances.

Interest Rate Sensitivity

One of the principal goals of the Bank's asset and liability management strategy is to manage interest rate risk. Interest rate risk management balances the effects of interest rate changes on assets that earn interest or liabilities on which interest is paid, to protect the Bank from wide fluctuations in its net interest income which could result from interest rates changes.

Interest rate risk is measured by the changes in interest rates and its impact on interest income and interest expense as interest-sensitive assets and interest-sensitive liabilities either reprice or mature. Management attempts to maintain the portfolios of earning assets and interest-bearing liabilities with maturities or repricing opportunities at levels that will afford protection from erosion of net interest margin resulting from changes in interest rates, to the extent practical. Table 3 shows the sensitivity of the Bank's balance sheet on December 31, 2008 where it appeared to be asset-sensitive with earning assets exceeding interest-bearing liabilities subject to changes in interest rates. Included in the interest-bearing liabilities subject to interest rate changes within three months are NOW accounts, money market accounts, and savings accounts which historically have not been as interest-sensitive as other types of interest-bearing deposits but whose rates can change immediately at the bank's discretion. The Bank appears to be liability-sensitive in the four to twelve months time horizon and asset-sensitive in the thirteen to sixty months and greater than sixty months time horizons.

Matching sensitive positions alone does not ensure that the Bank has no interest rate risk. All banks have interest rate risk. The repricing characteristics of assets are different from the repricing characteristics of funding sources such as deposits. Thus, net interest income can be impacted by changes in interest rates even if the repricing opportunities of assets and liabilities are perfectly matched. The following table shows the sensitivity of the Company's balance sheet at the date indicated, but is not necessarily indicative of the position on other dates.

Table 3. Interest Rate Sensitivity (thousands)

	December 31, 2008 Maturities/Repricing				Total
	1-3 Months	4-12 Months	13-60 Months	Over 60 Months	
Earnings assets:					
Loans	\$85,321	\$ 37,863	\$110,654	\$22,883	\$256,721
Investments	340	1,638	8,747	7,194	17,919
Interest-bearing deposits with banks	201	—	—	—	201
Federal funds sold	—	—	—	—	—
Total	<u>\$85,862</u>	<u>\$ 39,501</u>	<u>\$119,401</u>	<u>\$30,077</u>	<u>\$274,841</u>
Interest-bearing deposits:					
NOW accounts	\$ 9,427	\$ —	\$ —	\$ —	\$ 9,427
Money market	22,652	—	—	—	22,652
Savings	19,026	—	—	—	19,026
Certificates of deposit	22,352	92,691	64,580	—	179,623
Federal funds purchased	1,113	—	—	—	1,113
Total	<u>\$74,570</u>	<u>\$ 92,691</u>	<u>\$ 64,580</u>	<u>\$ —</u>	<u>\$231,841</u>
Interest sensitivity gap	\$11,292	\$(53,190)	\$ 54,821	\$30,077	\$ 43,000
Cumulative interest sensitivity gap	\$11,292	\$(41,898)	\$ 12,923	\$43,000	\$ 43,000
Ratio of sensitivity gap to total earning assets	4.11%	(19.35)%	19.95%	10.94%	15.65%
Cumulative ratio of sensitivity gap to total earning assets	4.11%	(15.24)%	4.70%	15.65%	15.65%

The Bank has established risk measures, limits, and policy guidelines for managing our overall asset/liability management ("ALM") position. The responsibility for interest rate risk control resides with senior

management's Asset/Liability Committee, with oversight by the Board of Directors. Management seeks to balance the earnings potential and interest rate risk position, both of which are within stated Bank policy tolerance parameters at December 31, 2008.

On a quarterly basis, the ALM position is measured using earnings simulation modeling to estimate what assets and liabilities would reprice, and to what extent, within a one-year period in response to an immediate positive and negative 100, 200 and 300 basis point change in market interest rates. The model also incorporates management's forecasts for balance sheet growth, noninterest income, noninterest expense, and dividend payments. The interest rate scenarios are used for analytical purposes and do not necessarily represent management's view of future market movements. The model simulation is intended to provide a measure of the degree of volatility that interest rate movements may impact our earnings. Modeling the sensitivity of earnings to interest rate risk is highly dependent on numerous assumptions embedded in the simulation model. While the earnings sensitivity analysis incorporates management's best estimate of interest rate and balance sheet dynamics under various market rate movements, the actual behavior and resulting earnings impact likely will differ from that projected. Back testing results showing the model's past predictions to actual results in 2008 were favorable and deemed the model credible for management's reliance.

The model also estimates interest rate sensitivity by performing similar shocks to the balance sheet's market value of equity. Known as economic value of equity, this measurement is generally considered a good additional measurement of long-term interest rate sensitivity.

Other Income

Noninterest income consists of revenues generated from a broad range of financial services and activities. The majority of noninterest income is a result of service charges on a growing deposit account base including charges for insufficient funds items and fees charged for nondeposit services such as safe deposit box rental fees. Mortgage loan origination fees and title insurance commissions also are a significant source of the Company's noninterest income. In 2008 and 2007, mortgage origination fees decreased due to a decline in residential real estate loan activity amid a weak housing sector at the nucleus of the national recession. Noninterest income totaled \$1.8 million in 2008, an increase of \$0.1 million from the \$1.7 million recorded in 2007. Primary sources of noninterest income for the past two years are summarized in Table 4.

Table 4. Sources of Noninterest Income (thousands)

	<u>2008</u>	<u>2007</u>
Service charges on deposit accounts	\$1,002	\$ 927
Other service charges and fees	197	193
Mortgage origination fees	201	245
Title insurance commissions	134	106
Safe deposit box rent	22	20
Gain on the sale of securities	6	—
Other income	266	187
Total noninterest income	<u>\$1,828</u>	<u>\$1,678</u>

Noninterest Expense

Noninterest expense for 2008 increased by \$1.0 million or 13.5% to \$8.4 million from \$7.4 million recorded in 2007 (see Table 5). The overhead ratio of noninterest expense to adjusted total revenues (net interest income plus noninterest income excluding securities transactions) was 70.4% in 2008 and 58.9% in 2007. An increase in the overhead ratio in 2008 is attributed to several factors. The decrease in net interest income is reflective of operating in a lower interest rate environment whereby our interest income sources reduced at a faster pace than our interest expenses. Additionally, our noninterest income sources increased but did not offset our increases in noninterest expenses.

Personnel expense, including salaries, wages, and employee benefits is the primary noninterest expense of the Company. There was a slight increase in total personnel expense in 2008, attributable to a nominal increase in salaries and wages. The increase in occupancy expense and furniture and equipment is related to the addition of two recent full-service offices in the retail footprint expansion. Expenses related to foreclosed assets increased significantly in 2008 due to expenses associated with holding other real estate acquired during the year, a loss on sale, and the write down of other real estate owned. Table 5 provides a further breakdown of noninterest expense for the past two years.

Table 5. Noninterest Expense (thousands)

	<u>2008</u>	<u>2007</u>
Salaries & wages	\$3,220	\$3,133
Employee benefits	1,011	1,091
Total personnel expense	4,231	4,224
Occupancy expense	540	414
Furniture & equipment	756	639
Printing & supplies	178	135
FDIC deposit insurance	143	27
Professional services	179	152
Postage	107	94
Telephone	155	136
Courier fees	50	61
Education & seminars	44	36
Travel expense	39	36
Director fees and expense	96	93
Advertising and public relations	207	178
Insurance	49	37
Capital stock tax	177	173
Outside services	266	219
Foreclosed assets, net	394	55
Other operating expense	790	706
Total noninterest expense	<u>\$8,401</u>	<u>\$7,415</u>

Income Taxes

Income tax expense is based on amounts reported in the statements of income (after adjustments for non-taxable income and non-deductible expenses) and consists of taxes currently due plus deferred taxes on temporary differences in the recognition of income and expense for tax and financial statement purposes. The deferred tax assets and liabilities represent the future Federal income tax return consequences of those differences, which will be taxable or deductible, depending when the assets and liabilities are recovered or settled.

Income tax expense (substantially all Federal) was \$0.5 million in 2008 and \$1.5 million in 2007 representing 27.3% and 31.6% of income before income taxes, respectively. Tax expense decreased \$1,096,973 or 70.8% from 2007 to 2008 as a result of lower earnings.

The Bank's deferred income tax benefits and liabilities result primarily from temporary differences (discussed above) in provisions for loan losses, depreciation, deferred compensation, deferred income, pension expense, and investment security discount accretion.

At December 31, 2008, the Company had a net deferred income tax asset of approximately \$1,565,000, which was included in other assets, compared to a net deferred income tax asset of \$522,000 at December 31, 2007 which also was included in other assets. The deferred income tax asset in 2008 consisted primarily of a deferred tax benefit of a \$1,150,000 temporary difference in provision for loan losses and a \$678,000 temporary difference in defined benefit plan offset by a \$308,000 temporary difference in depreciation and a \$203,000 temporary difference in accrued pension cost.

Earning Assets

Average earning assets increased \$14.5 million in 2008 from the 2007 average of \$251.6 million. Total average earning assets represented 92.3% and 93.0% of total average assets in 2008 and 2007, respectively. The percent mix of average earning assets changed in 2008 with increases in average loans and a decrease in investment securities and federal funds sold. Average nonearning assets increased in 2008 as a result of additional premises and equipment for branch expansion, and an increase in other assets, primarily due to an increase in foreclosed properties. A summary of average assets for the past three years is shown in Table 6.

Table 6. Average Asset Mix (thousands)

	2008		2007		2006	
	Average Balance	%	Average Balance	%	Average Balance	%
Earning assets:						
Loans, net	\$244,348	84.7%	\$220,001	81.3%	\$194,081	78.5%
Investment securities	19,503	6.8%	23,772	8.8%	29,852	12.1%
Federal funds sold	2,069	0.7%	7,663	2.8%	6,996	2.8%
Deposits in other banks	204	0.1%	199	0.1%	242	0.1%
Total earning assets	<u>266,124</u>	<u>92.3%</u>	<u>251,635</u>	<u>93.0%</u>	<u>231,171</u>	<u>93.5%</u>
Nonearning assets:						
Cash and due from banks	7,123	2.4%	7,089	2.6%	6,540	2.6%
Premises and equipment	8,360	2.9%	6,186	2.3%	5,694	2.3%
Other assets	6,871	2.4%	5,796	2.1%	3,935	1.6%
Total nonearning assets	<u>22,354</u>	<u>7.7%</u>	<u>19,071</u>	<u>7.0%</u>	<u>16,169</u>	<u>6.5%</u>
Total assets	<u>\$288,478</u>	<u>100.0%</u>	<u>\$270,706</u>	<u>100.0%</u>	<u>\$247,340</u>	<u>100.0%</u>

Investment Securities

The Bank uses its investment portfolio to provide liquidity for unexpected deposit decreases or increased loan generation, to meet the Bank's interest rate sensitivity goals, and to generate income. Management of the investment portfolio has always been conservative with virtually all investments in U.S. Treasury, Government-sponsored enterprises, and state and local bond issues. All securities are investment grade. The Company does not have any government sponsored enterprises equity securities, including Freddie Mac and Fannie Mae equity securities, in its investment portfolio. Management views the investment portfolio as a secondary source of income. Adjustments are sometimes necessary in the portfolio to provide an adequate source of liquidity that can be used to meet funding requirements for loan demand and deposit fluctuations and to control interest rate risk. Therefore, from time to time, management may sell certain securities prior to their maturity. Table 7 presents the investment portfolio at the end of 2008 by major types of investments and maturity ranges. The Other category represents one corporate equity security with a cost basis of \$1 and fair market value of \$49,619.

At December 31, 2008, the market value of the investment portfolio was \$17.96 million, representing \$120,000 unrealized appreciation above amortized cost. This compared to a market value of \$22.01 million and \$383,000 unrealized appreciation above amortized cost a year earlier.

Investment securities are classified according to management's intent. At December 31, 2008, securities with a fair value of \$16.6 million were classified as available for sale. The held to maturity portfolio consisted of securities with an amortized cost of \$1.4 million.

Table 7. Investment Securities—Category Schedule (thousands)

	2008		2007		2006	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Investment securities:						
Government-sponsored enterprises and						
Treasuries	\$ 9,248	\$ 9,334	\$12,334	\$12,340	\$16,530	\$16,292
States and political subdivisions	8,593	8,577	9,292	9,348	9,403	9,301
Other	—	50	—	321	250	731
Total	<u>\$17,841</u>	<u>\$17,961</u>	<u>\$21,626</u>	<u>\$22,009</u>	<u>\$26,183</u>	<u>\$26,324</u>

**Investment Securities—Maturities and Yields Schedule (thousands)
December 31, 2008**

	Amortized Cost Due				Total	Fair Value
	In One Year or Less	After One Through Five Yrs.	After Five Through Ten Years	After Ten Years		
Investment securities:						
Government-sponsored enterprises and						
Treasuries	\$ 500	\$3,598	\$5,150	\$ —	\$ 9,248	\$ 9,334
State and political subs.	1,460	5,066	1,967	100	8,593	8,577
Other	—	—	—	—	—	50
Total	<u>\$1,960</u>	<u>\$8,664</u>	<u>\$7,117</u>	<u>\$ 100</u>	<u>\$17,841</u>	<u>\$17,961</u>
Weighted average yields:(1)						
Government-sponsored enterprises and						
Treasuries	4.00%	4.38%	5.13%	— %		
States and political subs.	5.94%	5.41%	5.35%	4.95%		
Other	— %	— %	— %	— %		
Total weighted average	5.45%	4.98%	5.19%	4.95%	5.12%	

(1) Adjusted tax equivalent yield

Loans

Average net loans totaled \$244.3 million during 2008, an increase of \$24.3 million or 11.0% above 2007. This reflects the continuing efforts to grow the loan portfolio in our markets. A significant portion of the loan portfolio, \$221.8 million or 86.4%, is made up of loans secured by various types of real estate. Total loans secured by 1-4 family residential properties represented 29.4% of total loans at the end of 2008 while nonfarm/nonresidential properties made up 26.8%.

The Bank makes both consumer and commercial loans to all neighborhoods within its market area, including low-to-moderate income areas. Our market area is generally defined to be all or portions of the Botetourt, Roanoke, Rockbridge, and Franklin counties of Virginia and the cities of Lexington, Buena Vista and Roanoke, Virginia. The Bank places emphasis on consumer based installment loans and commercial loans to small and medium sized businesses. Aggressive pricing and competition from unregulated organizations have also been a factor when generating new loans. With respect to the economic downturn, real estate construction

loan demand softened in 2008 from 2007 resulting in a decreased volume in that loan category at December 31, 2008. The amounts of loans outstanding by type for the last five years, and the maturity distribution of variable and fixed rate loans as of year-end 2008 are presented in Table 8 and Table 9, respectively.

Table 8. Loan Portfolio Summary (thousands)

	2008	2007	2006	2005	2004
Commercial, financial and agricultural(1)	\$148,308	\$110,178	\$101,211	\$ 96,630	\$ 88,404
Real estate, construction	18,498	45,021	31,418	16,412	23,194
Real estate, mortgage	75,630	66,346	63,461	56,320	43,931
Installment loans to individuals, other	14,285	16,135	15,952	16,257	15,518
Leases	—	—	1	5	40
Total	<u>\$256,721</u>	<u>\$237,680</u>	<u>\$212,043</u>	<u>\$185,624</u>	<u>\$171,087</u>

(1) Includes commercial real estate

Interest rates charged on loans vary with the degree of risk, maturity and amount of the loan. Competitive pressures, money market rates, availability of funds, and government regulation also influence interest rates. On average, loans yielded 6.9% in 2008 compared to an average yield of 8.0% in 2007 and 7.9% in 2006.

Table 9. Maturity Schedule of Loans (thousands)

	2008					
	Real Estate, Mortgage	Commercial Financial and Agricultural	Real Estate, Construction	Installment Loans, Other	Total Amount	%
Fixed rate loans:						
Due within one year	\$ 3,971	\$ 19,872	\$ 198	\$ 2,075	\$ 26,116	10.2%
Due one to five years	5,115	11,850	9,377	7,253	33,595	13.1%
Due after five years	13,527	7,966	—	354	21,847	8.5%
Total fixed rate loans	<u>22,613</u>	<u>39,688</u>	<u>9,575</u>	<u>9,682</u>	<u>81,558</u>	<u>31.8%</u>
Variable rate loans:						
Due within one year	6,191	42,385	8,740	4,469	61,785	24.1%
Due one to five years	1,332	4,952	183	29	6,496	2.5%
Due after five years	45,494	61,283	—	105	106,882	41.6%
Total variable rate loans	<u>53,017</u>	<u>108,620</u>	<u>8,923</u>	<u>4,603</u>	<u>175,163</u>	<u>68.2%</u>
Total loans:						
Due within one year	10,162	62,257	8,938	6,544	87,901	34.3%
Due one to five years	6,447	16,802	9,560	7,282	40,091	15.6%
Due after five years	59,021	69,249	—	459	128,729	50.1%
Total loans	<u>\$75,630</u>	<u>\$148,308</u>	<u>\$18,498</u>	<u>\$14,285</u>	<u>\$256,721</u>	<u>100.0%</u>

Allowance for Loan Losses

The allowance for loan losses is established to absorb losses in our loan portfolio. The Bank has developed, maintains, and documents a comprehensive, systematic, and consistently applied process to determine the amount of the allowance for loan losses at a level sufficient to absorb estimated credit losses inherent in the loan portfolio. Loan losses and recoveries are charged or credited directly to the allowance. Management determines the amount of the provision for loan losses that is required to maintain an allowance at an appropriate and adequate level.

The allowance for loan losses is evaluated on a regular basis by management and is based upon our periodic review of factors such as the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions and environmental factors. The allowance consists of specific, general and unallocated components. The adequacy of the allowance is determined by analysis of the different components. The specific component addresses impaired loans. The general component covers non-impaired loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The qualitative factors include external risk factors that management believes affect the overall lending environment including levels and trends in delinquencies and impaired loans, levels and trends in charge-offs and recoveries, trends in volume and terms of loans, effects of changes in risk selection and underwriting practices, experience, ability, and depth of lending management and staff, national and local economic trends and conditions, banking industry conditions, and the effect of changes in credit concentrations.

The complete evaluation process is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. Therefore, management continually evaluates the adequacy of the loan loss reserve to maintain it at a level sufficient to absorb estimated credit losses inherent in the loan portfolio.

In 2008, the Bank experienced less loan growth compared to 2007 and 2006, when economic conditions in the Bank's market areas were more favorable. Bank management elected to increase its allowance for loan losses in 2008 as a prudent and appropriate measure in response to the deteriorating economic conditions, the uncertainty of the future economic climate, an ailing local real estate and housing market, and an increase in impaired loans and loan delinquencies. The loan loss provision expense in 2008 amounted to \$1,885,000 compared to \$275,000 in 2007 and \$300,000 in 2006. The substantial increase in the provision was primarily related to exposure in residential real estate development loans, which are experiencing a decline in housing values and slowed sales.

The loan loss provision allocated for 2008 reflects the amount determined by management to maintain the reserve at a level adequate based on the overall risk in the portfolio. The Bank's allowance for loan losses as a percentage of total loans at the end of 2008 was 1.47% as compared to 0.96% in 2007 and 1.18% in 2006.

Additional information is contained in Tables 10, 11 and 12, and is discussed in Nonperforming and Problem Assets.

The allowance for loan losses is maintained at a level management believes to be adequate to absorb losses. Some of the factors that management considers in determining the appropriate level of the allowance for loan losses are: an evaluation of the current loan portfolio, an analysis of impaired loans, identified loan problems, individually reviewed loans, past loss experience applied to categories of risk-similar loan pools, the loan volume outstanding, the present and expected economic conditions in general, and in particular, how such conditions relate to the market areas that the Bank serves, industry analysis, concentration analysis, and other qualitative or environmental factors such as the effects of changes in risk selection and underwriting practices, experience, ability, depth of lending management and staff, and trends with the loan portfolio. Bank regulators also periodically review the Bank's loans and other assets to assess their quality. Credits deemed uncollectible are charged to the allowance. Provisions for loan losses and recoveries on loans previously charged off are added to the allowance.

The provision for loan losses, net charge-offs and the activity in the allowance for loan losses is detailed in Table 10.

Table 10. Allowance for Loan Losses

	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Allowance for loan losses, beginning	\$2,291,617	\$2,502,122	\$2,271,074	\$2,131,534	\$1,688,812
Provision for loan losses, added	1,885,000	275,000	300,000	450,000	725,000
Loans charged off					
Commercial, financial and agricultural	(63,509)	(424,722)	(58,238)	(150,221)	(130,490)
Real estate, construction	(233,410)	—	—	(41,884)	—
Real estate, mortgage	(27,620)	(53,253)	(33,421)	—	(58,275)
Installment loans to individuals	(91,428)	(108,809)	(137,305)	(169,306)	(150,960)
	<u>(415,967)</u>	<u>(586,784)</u>	<u>(228,964)</u>	<u>(361,411)</u>	<u>(339,725)</u>
Recoveries of loans previously charged off					
Commercial, financial and agricultural	400	66,720	100,000	3,601	7,778
Real estate, mortgage	—	6,489	13,889	1,350	1,764
Installment loans to individuals	19,675	28,070	46,123	46,000	47,905
	<u>20,075</u>	<u>101,279</u>	<u>160,012</u>	<u>50,951</u>	<u>57,447</u>
Net charge-offs	<u>(395,892)</u>	<u>(485,505)</u>	<u>(68,952)</u>	<u>(310,460)</u>	<u>(282,278)</u>
Allowance for loan losses, ending	<u>\$3,780,725</u>	<u>\$2,291,617</u>	<u>\$2,502,122</u>	<u>\$2,271,074</u>	<u>\$2,131,534</u>
Net loan charge-offs to average loans	<u>0.16%</u>	<u>0.22%</u>	<u>0.04%</u>	<u>0.18%</u>	<u>0.18%</u>

The loan portfolio also included loans to various borrowers (watch list loans) at year-end for which management had concerns about the ability of the borrowers to continue to comply with present loan repayment terms, and which could result in some of these loans being uncollectible, particularly if the economic conditions worsen and the recession prolongs in 2009. Total loans on management's watch list on December 31, 2008 amounted to \$20,863,294 compared to \$8,087,483 at December 31, 2007. We have increased significantly the volume of loans that management monitors closely, primarily due to the ailing economy in general, but particularly the real estate construction and housing market. The downturn in that market can affect both the borrower's ability to repay the loan on time and the value of the collateral. As the economy continued to deteriorate in 2008, management became increasingly proactive in identifying and monitoring such loans. This prudent and conservative stance resulted in more loans added to the watch list. Some of the watch list loans, or others identified in 2009, should they become nonaccrual status, could increase the volume of nonperforming loans in Table 12. Management will continue to monitor these loans and will take appropriate action when deemed necessary. The Bank has allocated reserves to the extent deemed appropriate in the allowance for loan losses.

The allowance for loan losses was 1.47% of gross loans outstanding at December 31, 2008. This represents an increase of \$1,489,108 compared to the reserve at December 31, 2007. Management realizes that general economic trends greatly affect loan losses and no assurances can be made about future losses. Management does, however, consider the allowance for loan losses to be adequate at December 31, 2008.

The allocation of the reserve for loan losses is detailed in Table 11 below:

Table 11. Allocation of the Reserve for Loan Losses (thousands)

	2008		2007		2006		2005		2004	
	Amount	Percent(1)	Amount	Percent(1)	Amount	Percent(1)	Amount	Percent(1)	Amount	Percent(1)
Balance at end of period applicable to										
Commercial, financial and agricultural	\$1,543	57.8%	\$1,377	46.4%	\$1,418	47.8%	\$1,330	52.1%	\$1,145	51.7%
Real estate, construction ...	1,372	7.2%	154	18.9%	269	14.8%	265	8.8%	199	13.5%
Real estate, mortgage	487	29.4%	339	27.9%	187	29.9%	175	30.3%	356	25.7%
Installment loans to individuals, other	379	5.6%	422	6.8%	628	7.5%	501	8.8%	432	9.1%
Leases	—	— %	—	— %	—	— %	—	— %	—	— %
Total	\$3,781	100.0%	\$2,292	100.0%	\$2,502	100.0%	\$2,271	100.0%	\$2,132	100.0%

(1) Represents the percentage of loans in each category to the total loans outstanding.

Nonperforming and Problem Assets

Certain credit risks are inherent in making loans, particularly commercial and consumer loans. Management prudently assesses these risks and attempts to manage them effectively. The Bank attempts to use shorter-term loans to minimize interest rate risk and, although a portion of the loans have been made based upon the value of collateral, we rely primarily on the cash flow of the borrower as the source of repayment rather than the value of the collateral.

The Bank also attempts to reduce repayment risks by adhering to internal credit policies and procedures. These policies and procedures include officer and customer limits, periodic loan documentation review and follow up on exceptions to credit policies. The Bank does not engage in sub-prime lending activities, a practice of loaning funds to less creditworthy borrowers, an issue that has negatively impacted the banking and mortgage industries. The Bank's real estate loan portfolio remains well collateralized.

Table 12 shows a significant increase from 2007 to 2008 in the total composition of the three components of nonperforming assets. The increase in the nonaccrual loans category is a direct result of loan relationships in the residential development home construction industry being unable to meet the contractual terms of the loan agreements in a soft local real estate and housing market. Loans past due 90 or more days increased significantly, primarily in 1-4 family residential real estate loans, resulting from the impact of the economic downturn on homeowners. During 2008, there was a nominal decrease in foreclosed properties, however, the trend could reverse in 2009 should economic conditions continue to deteriorate. The overall negative trend is a result of the recessionary impact of the economy as well as problem loan scenarios encountered during the normal course of business.

Nonperforming assets are analyzed in Table 12 for the last five years.

Table 12. Nonperforming Assets

	2008	2007	2006	2005	2004
Nonaccrual loans	\$2,239,000	\$ 169,000	\$1,557,000	\$ 308,000	\$ 488,000
Loans past due 90 days or more	3,661,000	1,479,000	244,000	1,685,000	1,127,000
Foreclosed properties	1,363,000	1,475,000	—	—	65,000
	<u>\$7,263,000</u>	<u>\$3,123,000</u>	<u>\$1,801,000</u>	<u>\$1,993,000</u>	<u>\$1,680,000</u>
Interest income, original terms					
Non-accrual loans	\$ 27,204	\$ 99,067	\$ 236,886	\$ 77,270	\$ 54,501
Loans past due 90 days or more	317,375	122,720	27,167	73,958	72,261
	<u>\$ 344,579</u>	<u>\$ 221,787</u>	<u>\$ 264,053</u>	<u>\$ 151,228</u>	<u>\$ 126,762</u>
Interest income, recognized					
Non-accrual loans	\$ 5,766	\$ 3,859	\$ 41,160	\$ 140	\$ 8,259
Loans past due 90 days or more	189,476	52,941	18,493	78,088	33,122
Total	<u>\$ 195,242</u>	<u>\$ 56,800</u>	<u>\$ 59,653</u>	<u>\$ 78,288</u>	<u>\$ 41,381</u>
Nonperforming assets to total loans	<u>2.83%</u>	<u>1.31%</u>	<u>0.85%</u>	<u>1.08%</u>	<u>0.98%</u>

Deposits

The Bank relies on deposits generated in its market area to provide the majority of funds needed to support lending activities and for investments in liquid assets. More specifically, core deposits (total deposits less certificates of deposits in denominations of \$100,000 or more) are the primary funding source. The Bank's balance sheet growth is largely determined by the availability of deposits in its markets, the cost of attracting the deposits, and the prospects of profitably utilizing the available deposits by increasing the loan or investment portfolios. Market conditions have resulted in depositors shopping for deposit rates more than in the past and increased customer awareness of interest rates adds to the importance of rate management. The Bank's management must continuously monitor market pricing, competitor's rates, and internal interest rate spreads, in addition to predicting future loan volume, to maintain the Bank's growth and profitability. The Bank attempts to structure rates to promote deposit and asset growth simultaneously, manage risk, and increase overall profitability.

Average total deposits for the year ended December 31, 2008 were \$257.1 million, an increase of \$14.2 million, or 5.8% over 2007. The percentage of the Bank's average deposits that are interest-bearing increased to 86.9% in 2008 from 86.3% in 2007. Average demand deposits which earn no interest increased to \$33.7 million in 2008 from \$33.3 million in 2007, compared with \$34.0 million in 2006. Average deposits and average rates paid for the past three years are summarized in Table 13.

Table 13. Deposit Mix (thousands)

	2008		2007		2006	
	Average Balance	Average Rate	Average Balance	Average Rate	Average Balance	Average Rate
Interest-bearing deposits:						
NOW accounts	21,674	0.12%	20,777	0.19%	20,812	0.15%
Money market	12,610	1.41%	14,092	3.26%	14,655	2.73%
Savings	20,032	0.47%	20,208	0.50%	22,582	0.50%
Small denomination certificates	109,761	4.23%	105,425	4.81%	92,000	4.12%
Large denomination certificates	59,337	4.45%	49,021	4.89%	38,355	4.46%
Total interest-bearing deposits	223,414	3.39%	209,523	3.85%	188,404	3.21%
Noninterest-bearing deposits	33,673		33,348		34,030	
Total deposits	<u>\$257,087</u>		<u>\$242,871</u>		<u>\$222,434</u>	

The average balance of certificates of deposit issued in denominations of \$100,000 or more increased by \$10.3 million or 21.0% in 2008. The growth in certificates of deposit issued in denominations of \$100,000 or more can be attributed to depositors within our market area. Time deposits held by municipalities and other public funds sources increased to \$8.9 million in 2008 from \$4.3 million in 2007. The bank had one brokered deposit at December 31, 2008 in the amount of \$1,000,000 with the Commonwealth of Virginia—Department of the Treasury. Management's strategy has been to support loan and investment growth with core deposits in our primary market area with minimal reliance on more volatile, large denomination brokered certificates of deposit. Table 14 provides maturity information relating to Certificate of Deposits of \$100,000 or more at December 31, 2008.

Table 14. Large Time Deposit Maturities (thousands)

Analysis of time deposits of \$100,000 or more at December 31, 2008:

Remaining maturity of three months or less	\$ 6,737
Remaining maturity over three through six months	8,956
Remaining maturity over six through twelve months	24,624
Remaining maturity over twelve months	<u>24,462</u>
Total time deposits of \$100,000 or more	<u>\$64,779</u>

Capital Adequacy

Stockholders' equity was \$25.6 million at December 31, 2008, a 3.4% decrease from the 2007 year-end total of \$26.5 million. The decrease was primarily a result of the adjustment in other comprehensive income for defined benefit and post retirement health benefits. Other contributing factors were a decrease in the market value of equity securities and dividend payments. The decrease was partially offset by earnings and an increase in the market value of available for sale securities. Average stockholders' equity as a percentage of average total assets was 9.2% in 2008, 9.2% in 2007, and 9.3% in 2006.

Regulatory requirements relating to capital adequacy provide minimum risk-based ratios that assess capital adequacy while encompassing all credit risks, including those related to off-balance sheet activities. Capital ratios under these guidelines are computed by weighing the relative risk of each asset category to derive risk-adjusted assets. The risk-based capital guidelines require minimum ratios of core (Tier 1) capital (common stockholders' equity) to risk-weighted assets of 4.0% and total regulatory capital (core capital plus allowance for loan losses up to 1.25% of risk-weighted assets) to risk-weighted assets of 8.0%. As of December 31, 2008 both the Company and Bank had ratios of Tier 1 capital to risk-weighted assets of 10.5%, and ratios of total capital to risk-weighted assets of 11.8% and 11.7%, respectively. These ratios continue to compare favorably to our peer group and are in excess of all regulatory minimum requirements.

In addition, a minimum leverage ratio of Tier 1 capital to average total assets for the previous quarter is required by federal bank regulators, ranging from 3.0% to 5.0%, subject to the regulator's evaluation of the Bank's overall safety and soundness. As of December 31, 2008, the Company and the Bank had ratios of year-end Tier 1 capital to average total assets for the fourth quarter of 2008 of 9.3% and 9.4%, respectively. Table 15 sets forth summary information with respect to the Company and the Bank's capital ratios at December 31, 2008, 2007 and 2006. All capital ratio levels indicate that the Company and the Bank are well capitalized, as illustrated in Note 14 to the Company's consolidated financial statements.

Table 15. Year-End Risk-Based Capital (amounts in thousands)

	2008		2007		2006	
	Consolidated	Bank of Botetourt	Consolidated	Bank of Botetourt	Consolidated	Bank of Botetourt
Tier 1 capital	\$ 26,932	\$ 26,896	\$ 26,727	\$ 25,328	\$ 24,311	\$ 22,911
Qualifying allowance for loan losses (limited to 1.25% of risk-weighted assets)	3,218	3,218	2,292	2,292	2,502	2,502
Total regulatory capital	<u>\$ 30,150</u>	<u>\$ 30,114</u>	<u>\$ 29,019</u>	<u>\$ 27,620</u>	<u>\$ 26,813</u>	<u>\$ 25,413</u>
Total risk-weighted assets	<u>\$256,839</u>	<u>\$257,433</u>	<u>\$234,136</u>	<u>\$233,830</u>	<u>\$204,253</u>	<u>\$203,989</u>
Tier 1 as a percent of risk-weighted assets	10.5%	10.5%	11.4%	10.8%	11.9%	11.2%
Total regulatory capital as a percent of risk-weighted assets	11.8%	11.7%	12.4%	11.8%	13.1%	12.5%
Leverage ratio*	9.3%	9.4%	9.9%	9.4%	9.8%	9.3%

* Tier 1 capital divided by average total assets for the quarter ended December 31.

At December 31, 2008 the Company had 1,245,300 shares of common stock outstanding, which were held by approximately 860 stockholders of record. In 2008, as a prudent and precautionary measure, the Company devised a capital contingency plan outlining strategies available in the event of unplanned circumstances requiring capital raising efforts. One element of the plan was implemented during the fourth quarter of 2008 when the Company elected to infuse approximately \$1,350,000 in surplus to the Bank by transferring Company held investments downstream to the Bank. This action strengthened the Bank's capital ratios. The Company elected not to file an application to participate in the U.S. Treasury Department's Capital Purchase Program during the fourth quarter of 2008. The Company feels we can remain well-capitalized without participation in the program. Additionally, we did not feel that participation promoted the best interests of our stockholders due to the dilutive effects on stockholder ownership and also the government restrictions which would be imposed on the Company.

Off-Balance Sheet Arrangements

For more information regarding financial instruments with off-balance sheet risk, see Note 13 to the Company's Consolidated Financial Statements.

Liquidity

One of the principal goals of the Bank's asset and liability management strategy is to maintain adequate liquidity. Liquidity is the ability to convert assets to cash to fund depositors' withdrawals or borrowers' loans without significant loss. Management must ensure that adequate funds are available at all times to meet the needs of our customers. On the asset side of the balance sheet, cash, maturing investments, loan payments, maturing loans, federal funds sold, and unpledged investment securities are principal sources of liquidity. On the liability side of the balance sheet, liquidity sources include core deposits, the ability to increase large denomination certificates, federal funds lines from correspondent banks, borrowings from the Federal Reserve Bank and the Federal Home Loan Bank, as well as the ability to generate funds through the issuance of long-term debt and equity. The liquidity ratio (the level of liquid assets divided by total deposits plus short-term liabilities) is considered to be adequate by management. There were no material changes in the Company's liquidity position at December 31, 2008 compared to December 31, 2007. Given the stressors in the financial markets, the Bank developed a Contingency Liquidity Plan in 2008 to identify funding sources in the event of a liquidity crisis. While the need to execute the plan is remote, management felt it was a prudent action given the economic turmoil during 2008 and the outlook for 2009.

The Bank uses cash and federal funds sold to meet its short-term daily funding needs. During 2008, the interest rate environment was unstable and not conducive to purchasing longer-term investments. Management determines, based on such items as loan demand and deposit activity, an appropriate level of cash and federal funds sold and seeks to maintain that level.

Federal fund lines available from correspondent banks totaled \$23,000,000 at December 31, 2008 and \$17,000,000 at December 31, 2007. At December 31, 2008, the outstanding balance on these lines were \$1,113,000 compared to \$2,134,000 at December 31, 2007. The secondary liquidity source for both short-term and long-term borrowings consists of an approximate \$13,000,000 secured line of credit from the Federal Home Loan Bank. No balance was outstanding on this line at December 31, 2008 or 2007. Any borrowings from the Federal Home Loan Bank are secured by a blanket collateral agreement on a pledged portion of the Bank's 1-to-4 family residential real estate loans, multifamily mortgage loans, and commercial mortgage collateral. At December 31, 2008, a \$5,000,000 letter of credit in favor of the Commonwealth of Virginia—Treasury Board, to secure public deposits, was utilized from this line of credit, leaving approximately \$8,000,000 of available credit for secondary liquidity needs. In January 2009, the Federal Reserve Bank of Richmond approved the Bank's request for a \$1,000,000 Discount Window facility as part of its Contingency Liquidity Plan.

The Bank's investment portfolio also serves as a source of liquidity. The primary objectives of the investment portfolio are to satisfy liquidity requirements, maximize income on portfolio assets, and supply collateral required to secure public funds deposits. As investment securities mature, the proceeds are either reinvested in federal funds sold to fund loan demand or deposit withdrawal fluctuations or the proceeds are reinvested in similar investment securities. The majority of investment security transactions consist of replacing securities that have been called or matured. The Bank keeps a majority of its investment portfolio in unpledged assets that are less than 24 months to maturity. These investments are a source of liquid funds as they can be sold in any interest rate environment without causing significant harm to the current period's results of operations.

Management believes that the Company maintains overall liquidity sufficient to satisfy its depositors' requirements and meet its customers' credit needs.

Key Financial Ratios

The following table shows key financial ratios that often are used to compare the performance of financial institutions.

Table 16. Key Financial Ratios

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Return on average assets	0.42%	1.24%	1.41%
Return on average equity	4.52%	13.47%	15.18%
Average equity to average assets	9.23%	9.21%	9.26%
Dividend payout ratio	86.92%	29.59%	25.69%

Future Application of Accounting Pronouncements

See Note 1 to the Consolidated Financial Statements for more information regarding the expected impact of accounting pronouncements recently issued.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

Item 8. Financial Statements and Supplementary Data

Financial Statements:

Report of Independent Registered Public Accounting Firm	30
Consolidated Balance Sheets as of December 31, 2008 and 2007	31
Consolidated Statements of Income for the two years ended December 31, 2008 and 2007	32
Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income (Loss) for the two years ended December 31, 2008 and 2007	33
Consolidated Statements of Cash Flows for the two years ended December 31, 2008 and 2007	34
Notes to Consolidated Financial Statements	35

Supplementary Data:

Not applicable.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders
Botetourt Bankshares, Inc.
Buchanan, Virginia

We have audited the consolidated balance sheets of Botetourt Bankshares, Inc. and subsidiaries as of December 31, 2008 and 2007 and the related consolidated statements of income, changes in stockholders' equity and comprehensive income and cash flows for each of the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Botetourt Bankshares, Inc. and subsidiaries at December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the years then ended, in conformity with accounting principles generally accepted in the United States of America.

We were not required to be engaged to examine management's assertion about the effectiveness of Botetourt Bankshares Inc. and subsidiaries' internal control over financial reporting as of December 31, 2008 included in the accompanying Form 10-K and, accordingly, we do not express an opinion thereon.

/s/ ELLIOTT DAVIS, LLC

Elliott Davis, LLC
Galax, Virginia
March 24, 2009

Consolidated Balance Sheets

	December 31,	
	2008	2007
Assets		
Cash and due from banks	\$ 8,621,683	\$ 7,680,230
Interest-bearing deposits with banks	200,951	219,756
Investment securities available for sale	16,618,498	20,659,344
Investment securities held to maturity (fair value approximates \$1,342,387 in 2008 and \$1,349,603 in 2007)	1,350,000	1,350,000
Restricted equity securities	550,900	505,500
Loans, net of allowance for loan losses of \$3,780,725 in 2008 and \$2,291,617 in 2007	252,940,323	235,388,641
Property and equipment, net	8,301,847	8,195,018
Accrued income	1,454,202	1,629,754
Foreclosed assets	1,363,016	1,475,000
Other assets	2,990,591	2,528,324
Total assets	<u>\$294,392,011</u>	<u>\$279,631,567</u>
Liabilities and Stockholders' Equity		
Liabilities		
Noninterest-bearing deposits	\$ 33,815,283	\$ 32,442,608
Interest-bearing deposits	230,727,185	215,663,359
Total deposits	264,542,468	248,105,967
Federal funds purchased	1,113,000	2,134,000
Accrued interest payable	814,621	1,400,970
Other liabilities	2,330,158	1,539,240
Total liabilities	<u>268,800,247</u>	<u>253,180,177</u>
Commitments and contingencies	—	—
Stockholders' equity		
Common stock, \$1.00 par value; 2,500,000 shares authorized; 1,245,300 and 1,243,300 shares issued and outstanding in 2008 and 2007, respectively	1,245,300	1,243,300
Additional paid-in capital	1,618,584	1,577,284
Retained earnings	24,067,271	23,909,897
Accumulated other comprehensive loss	(1,339,391)	(279,091)
Total stockholders' equity	<u>25,591,764</u>	<u>26,451,390</u>
Total liabilities and stockholders' equity	<u>\$294,392,011</u>	<u>\$279,631,567</u>

See Notes to Consolidated Financial Statements

Consolidated Statements of Income

	Years ended December 31,	
	2008	2007
Interest Income		
Loans and fees on loans	\$16,831,325	\$17,584,315
Federal funds sold	45,843	378,481
Investment securities:		
Taxable	476,111	625,040
Exempt from federal income tax	341,605	347,205
Dividend income	35,205	48,939
Deposits with banks	4,709	9,990
Total interest income	17,734,798	18,993,970
Interest Expense		
Deposits	7,578,883	8,064,290
Federal funds purchased	43,519	8,574
Total interest expense	7,622,402	8,072,864
Net interest income	10,112,396	10,921,106
Provision for loan losses	1,885,000	275,000
Net interest income after provision for loan losses	8,227,396	10,646,106
Noninterest Income		
Service charges on deposit accounts	1,002,280	927,228
Other service charges and fees	196,550	192,986
Mortgage origination fees	200,868	245,448
Commissions on title services	134,479	106,187
Net realized gains on sales of securities	5,905	—
Other income	288,180	205,731
Total noninterest income	1,828,262	1,677,580
Noninterest Expense		
Salaries and employee benefits	4,230,640	4,223,613
Occupancy	540,014	413,779
Equipment	755,948	639,019
Foreclosed assets, net	394,188	54,929
Advertising and public relations	206,986	177,633
Outside services	265,943	219,101
Other general and administrative	2,007,001	1,686,628
Total noninterest expense	8,400,720	7,414,702
Income before income taxes	1,654,938	4,908,984
Income tax expense	452,168	1,549,141
Net income	\$ 1,202,770	\$ 3,359,843
Basic earnings per share	\$ 0.97	\$ 2.70
Diluted earnings per share	\$ 0.97	\$ 2.70
Basic weighted average shares outstanding	1,244,662	1,242,689
Diluted weighted average shares outstanding	1,245,822	1,245,626

See Notes to Consolidated Financial Statements

**Consolidated Statements of Changes in Stockholders' Equity and
Comprehensive Income (Loss)
Years ended December 31, 2008 and 2007**

	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount				
Balance, December 31, 2006	1,241,750	\$1,241,750	\$1,546,984	\$21,544,114	\$ (710,056)	\$23,622,792
Net income	—	—	—	3,359,843	—	3,359,843
Net change in unrealized appreciation on investment securities available for sale, net of taxes of \$(77,464)	—	—	—	—	150,372	150,372
Net change in defined benefit pension plan, net of taxes \$(140,026)	—	—	—	—	271,815	271,815
Net change in post retirement health, net of taxes of \$(4,522)	—	—	—	—	8,778	8,778
Total comprehensive income						3,790,808
Dividends declared (\$.80 per share)	—	—	—	(994,060)	—	(994,060)
Stock issued	1,550	1,550	30,300	—	—	31,850
Balance, December 31, 2007	1,243,300	1,243,300	1,577,284	23,909,897	(279,091)	26,451,390
Net income	—	—	—	1,202,770	—	1,202,770
Net change in unrealized appreciation on investment securities available for sale, net of taxes of \$(85,008)	—	—	—	—	(165,016)	(165,016)
Reclassified securities gains realized, net of taxes of \$(2,008)	—	—	—	—	(3,897)	(3,897)
Net change in defined benefit pension plan, net of taxes \$(475,094)	—	—	—	—	(922,241)	(922,241)
Net change in post retirement health, net of taxes of \$(15,894)	—	—	—	—	30,854	30,854
Total comprehensive income						142,470
Dividends declared (\$.84 per share)	—	—	—	(1,045,396)	—	(1,045,396)
Stock issued	2,000	2,000	41,300	—	—	43,300
Balance, December 31, 2008	<u>1,245,300</u>	<u>\$1,245,300</u>	<u>\$1,618,584</u>	<u>\$24,067,271</u>	<u>\$ (1,339,391)</u>	<u>\$25,591,764</u>

See Notes to Consolidated Financial Statements

Consolidated Statements of Cash Flows

	Years ended December 31,	
	2008	2007
<i>Cash flows from operating activities</i>		
Net income	\$ 1,202,770	\$ 3,359,843
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	768,106	654,586
Provision for loan losses	1,885,000	275,000
Deferred income taxes	(496,074)	(8,943)
Net realized losses on sales of assets	135,620	1,416
Net amortization of securities premiums/(accretion) discounts	1,628	(3,106)
Write down of other real estate owned	172,050	—
Changes in assets and liabilities:		
Accrued income	175,552	(116,632)
Other assets	345,213	(384,991)
Accrued interest payable	(586,349)	457,521
Other liabilities	(472,653)	641,247
Net cash provided by operating activities	3,130,863	4,875,941
<i>Cash flows from investing activities</i>		
Net (increase) decrease in interest-bearing deposits with banks	18,805	(56,605)
Purchases of investment securities—held to maturity	(1,450,000)	(1,250,000)
Purchases of investment securities—available for sale	(5,496,430)	(3,529,488)
Purchases of restricted equity securities	(45,400)	—
Maturities of investment securities—held to maturity	1,450,000	1,440,000
Maturities of investment securities—available for sale	8,780,000	7,900,000
Sale of investment securities—available for sale	505,625	—
Redemption of restricted equity securities	—	19,100
Net increase in loans	(20,531,748)	(27,722,329)
Purchases of property and equipment, net	(789,017)	(3,112,667)
Proceeds from sales of property and equipment	20,350	25,925
Proceeds from sales of foreclosed assets	935,000	125,000
Net cash used in investing activities	(16,602,815)	(26,161,064)
<i>Cash flows from financing activities</i>		
Net increase (decrease) in noninterest-bearing deposits	1,372,675	(1,325,960)
Net increase in interest-bearing deposits	15,063,826	22,202,520
Net increase (decrease) in federal funds purchased	(1,021,000)	793,000
Common stock issued	43,300	31,850
Dividends paid	(1,045,396)	(994,060)
Net cash provided by financing activities	14,413,405	20,707,350
Net increase (decrease) in cash and cash equivalents	941,453	(577,773)
<i>Cash and due from banks, beginning</i>	7,680,230	8,258,003
<i>Cash and due from banks, ending</i>	\$ 8,621,683	\$ 7,680,230
<i>Supplemental disclosure of cash flow information</i>		
Interest paid	\$ 8,208,750	\$ 7,615,344
Taxes paid	\$ 1,348,000	\$ 1,296,250
<i>Supplemental disclosure of noncash activities</i>		
Other real estate acquired in settlement of loans	\$ 1,095,066	\$ 1,600,000

See Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

Note 1. Organization and Summary of Significant Accounting Policies

Organization

Botetourt Bankshares, Inc. (the “Company”) is a Virginia bank holding company whose principal activity is the ownership and management of its wholly-owned subsidiary, Bank of Botetourt (the “Bank”). The Bank is a Virginia state-chartered bank subject to regulation by the Bureau of Financial Institutions and the Federal Deposit Insurance Corporation. The Bank provides full banking services through ten branch offices in Botetourt, Roanoke, Rockbridge, and Franklin counties in Virginia. The Bank has a wholly-owned subsidiary, Buchanan Service Corporation, which conducts its operations through a minority interest in an insurance company, a minority interest in an investment company, majority interests in two title insurance companies and as an agent for sale of life and disability insurance.

The accounting and reporting policies of the Company, the Bank and Buchanan Service Corporation follow generally accepted accounting principles and general practices of the financial services industry. Following is a summary of the more significant policies.

Critical Accounting Policy

Management believes the policy with respect to the methodology for the determination of the allowance for loan losses involves a high degree of complexity. Management must make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could cause reported results to differ materially. This critical policy and its application are periodically reviewed with the Audit Committee and Board of Directors.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company, the Bank, and Buchanan Service Corporation. All significant intercompany transactions and balances have been eliminated in consolidation.

Business Segments

The Company reports its activities as a single business segment. In determining proper segment definition, the Company considers the materiality of a potential segment and components of the business about which financial information is available and regularly evaluated, relative to resource allocation and performance assessment.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses. In connection with the determination of the allowance for loan losses, management obtains independent appraisals for significant properties.

Substantially all of the Company’s loan portfolio consists of loans in its market area. Accordingly, the ultimate collectability of a substantial portion of the Company’s loan portfolio is susceptible to changes in local market conditions. The regional economy is diverse, but influenced to an extent by the manufacturing, services, and agricultural segments.

Notes to Consolidated Financial Statements

While management uses available information to recognize loan losses, future additions to the allowance may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as a part of their routine examination process, periodically review the Company's allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examinations. Because of these factors, it is reasonably possible that the allowance for loan losses may change materially in the near term.

Cash and Cash Equivalents

For the purpose of presentation in the consolidated statements of cash flows, cash and cash equivalents are defined as those amounts included in the balance sheet caption "cash and due from banks."

Interest-bearing Deposits with Banks

Interest-bearing deposits with banks are carried at cost.

Trading Securities

The Company does not hold securities for short-term resale and therefore does not maintain a trading securities portfolio.

Investment Securities

Debt securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as "available for sale" and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Loans Receivable

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or pay-off, are reported at their outstanding principal amount adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans.

Loan origination fees and costs are capitalized and recognized as an adjustment to the yield on the related loan. Discounts and premiums on residential real estate loans are amortized to income using the interest method over the remaining period contractual maturity, adjusted for anticipated prepayments. Discounts and premiums on consumer loans are recognized over the expected lives of the loans using methods that approximate the interest method.

Interest is accrued and credited to income based on the principal amount outstanding. The accrual of interest on impaired loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as

Notes to Consolidated Financial Statements

they become due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received. When facts and circumstances indicate the borrower has regained the ability to meet required payments, the loan is returned to accrual status. Past due status of loans is determined based on contractual terms.

Allowance for Loan Losses

The allowance for loan losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on three basic principles of accounting: (i) Statement of Financial Accounting Standards (“SFAS”) No. 5, “Accounting for Contingencies”, which requires that losses be accrued when they are probable of occurring and estimable, (ii) SFAS No. 114, “Accounting by Creditors for Impairment of a Loan”, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market, and the loan balance, and (iii) SFAS No. 118, “Accounting by Creditors for Impairment of a Loan, Income Recognition and Disclosures—an amendment of SFAS 114”, which allows a creditor to use existing methods for recognizing interest income on an impaired loan.

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management’s periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower’s ability to repay, estimated value of any underlying collateral and prevailing economic conditions and environmental factors. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as impaired, for which an allowance is established when the discounted cash flows (or collateral value or observable market price) of the loan is lower than its carrying value. The general component covers non-impaired loans and is based on historical loss experience adjusted for qualitative factors. Historical losses are categorized into risk-similar loan pools and a loss ratio factor, based on a five year average loss history, is applied to each group’s loan balances to determine the allocation.

An unallocated component is maintained to cover uncertainties that could affect management’s estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. Qualitative and environmental factors include external risk factors that management believes affect the overall lending environment of the Company. Environmental factors that management of the Company routinely analyze include levels and trends in delinquencies and impaired loans, levels and trends in charge-offs and recoveries, trends in volume and terms of loans, effects of changes in risk selection and underwriting practices, experience, ability, and depth of lending management and staff, national and local economic trends and conditions, banking industry conditions, and the effect of changes in credit concentrations.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, recent payment history, and the probability of collecting scheduled principal and interest payments when due. A loan may be considered impaired by management, and still be expected to have full repayment of both principal and interest, but not according to the contractual terms of the loan agreement. Loans that experience insignificant

Notes to Consolidated Financial Statements

payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not generally separately identify individual consumer and residential loans for impairment disclosures.

Property and Equipment

Land is carried at cost. Buildings and furniture and equipment are carried at cost, less accumulated depreciation and amortization computed principally by the straight-line method over the following estimated useful lives or lease terms:

	<u>Years</u>
Buildings and improvements	10-50
Furniture and equipment	3-10

Foreclosed Assets

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations, gains and losses on sale, and changes in the valuation allowance are included in net expenses from foreclosed assets.

Stock-based Compensation

The Company maintains a stock-based compensation plan that provides for grants of stock options to selected employees. This plan has been approved by the Company's stockholders. The fair value of the Company's stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of stock options granted but are not considered by the model. Because the Company's stock options have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its stock options at the time of grant.

Employee Benefit Plans

A noncontributory defined benefit pension plan is provided for all employees who meet eligibility requirements. To be eligible, an employee must be 21 years of age and have completed one year of service. Plan benefits are based on final average compensation and years of service. To maintain the plan's funding adequacy, the Company contributes an appropriate amount which is deductible for federal income tax purposes.

The Company also provides a qualified profit sharing/thrift plan. All full-time employees, age 21 and older, were eligible to participate on a voluntary basis, after completing one year of service. All employees could elect to make pretax contributions up to the maximum amount allowed by the Internal Revenue Service. The first six percent (6%) of employee contributions were matched fifty percent (50%) by the Company. This plan was revised subsequent to December 31, 2008, as discussed in Note 17.

Notes to Consolidated Financial Statements

The Company sponsors a post-retirement health care plan for certain retired employees.

Advertising and Public Relations Expense

The Company expenses advertising and public relations costs as they are incurred.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Income Taxes

Provision for income taxes is based on amounts reported in the statements of income (after exclusion of non-taxable income such as interest on state and municipal securities and loans) and consists of taxes currently due plus deferred taxes on temporary differences in the recognition of income and expense for tax and financial statement purposes. Deferred tax assets and liabilities are included in the financial statements at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

Deferred income tax liabilities relating to unrealized appreciation (or the deferred tax asset in the case of unrealized depreciation) on investment securities available for sale and the defined benefit plan and post-retirement benefits are recorded in other liabilities (assets). These items are recorded as an adjustment to equity in the financial statements and not included in income determination until realized. Accordingly, the resulting deferred income tax liabilities or assets are also recorded as an adjustment to equity.

During 2007, the Company implemented the deferral of loan fees and their associated costs for financial statement purposes. Current tax regulations suggest that loan fees also be deferred using the effective yield method for income tax purposes. These regulations also suggest that the associated costs, which are primarily employee salaries, be currently deducted. Due to limitations in the Company's accounting software, the Company has chosen to accelerate revenue recognition by including these loan fees in current year income for income tax purposes. As a result of the implementation of FIN 48, the Company has not incurred a tax benefit because the payment of tax on these fees has been accelerated.

In the event that the Company has an unrecognized tax benefit in future accounting periods, the Company will recognize interest accrued related to the benefit in interest expense and penalties in operating expenses. There were no interest or penalties related to an unrecognized tax benefit for the years ended December 31, 2007, 2006 and 2005. Because of the immaterial impact of deferred tax accounting, other than interest and penalties, the reversal of the above treatment by taxing authorities would not affect the annual effective tax rate but would defer the payment of cash to the taxing authority to later periods. The Company's tax filings for years ended 2005 through 2007 are currently open to audit under statutes of limitations by the Internal Revenue Service and the Virginia Department of Taxation.

Basic Earnings per Share

Basic earnings per share is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period.

Notes to Consolidated Financial Statements

Diluted Earnings per Share

The computation of diluted earnings per share is similar to the computation of basic earnings per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if dilutive potential common shares had been issued using the Treasury Stock Method.

Comprehensive Income

Comprehensive income reflects the change in the Company's equity during the year arising from transactions and events other than investments by, and distributions to, stockholders. It consists of net income plus certain other changes in assets and liabilities that are reported as separate components of stockholders' equity rather than as income or expense.

Financial Instruments

In the ordinary course of business, the Company has entered into off-balance-sheet financial instruments consisting of commitments to extend credit and commercial and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded. Related fees are recorded when they are incurred or received.

Fair Value of Financial Instruments

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments", ("SFAS 107"), requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. SFAS 107 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

Effective January 1, 2008, the Company adopted SFAS No. 157, "Fair Value Measurements" ("SFAS 157") which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. SFAS 157 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available for sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Reclassification

Certain reclassifications have been made to the prior years' financial statements to place them on a comparable basis with the current year. Net income and stockholders' equity previously reported were not affected by these reclassifications.

Recent Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations," ("SFAS 141(R)") which replaces SFAS 141. SFAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures goodwill acquired in the business combination or

Notes to Consolidated Financial Statements

a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is effective for acquisitions by the Company taking place on or after January 1, 2009. Early adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose business combinations following existing accounting guidance until January 1, 2009. The Company had no such transactions, and it will assess the impact of SFAS 141(R) if and when a future acquisition occurs. No impact is expected.

Also, in December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements—an amendment of ARB No. 51," ("SFAS 160"). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Before this statement, limited guidance existed for reporting noncontrolling (minority) interests. As a result, diversity in practice exists. In some cases minority interest is reported as a liability and in others it is reported in the mezzanine section between liabilities and equity. Specifically, SFAS 160 requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financial statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interests. SFAS 160 was effective for the Company on January 1, 2009. SFAS 160 had no material impact the Company's financial position, results of operations or cash flows.

In February 2008, the FASB issued FASB Staff Position No. 140-3, "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions," ("FSP 140-3"). This FSP provides guidance on accounting for a transfer of a financial asset and the transferor's repurchase financing of the asset. This FSP presumes that an initial transfer of a financial asset and a repurchase financing are considered part of the same arrangement (linked transaction) under SFAS 140. However, if certain criteria are met, the initial transfer and repurchase financing are not evaluated as a linked transaction and are evaluated separately under SFAS 140. FSP 140-3 was effective for the Company on January 1, 2009. The adoption of FSP 140-3 had no material impact the Company's financial position, results of operations or cash flows.

In May, 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles," ("SFAS 162"). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). SFAS 162 was effective November 15, 2008. The FASB has stated that it does not expect SFAS 162 will result in a change in current practice. The application of SFAS 162 had no effect on the Company's financial position, results of operations or cash flows.

In June 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities," ("FSP EITF 03-6-1"). The Staff Position provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities and must be included in the earnings per share computation. FSP EITF 03-6-1 was effective January 1, 2009 and had no material impact on the Company's financial position, results of operations, earnings per share or cash flows.

In September 2008, the FASB issued FASB Staff Position No. 133-1 and FIN 45-4, "Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161," ("FSP SFAS 133-1 and FIN 45-4"), effective

Notes to Consolidated Financial Statements

for reporting periods (annual or interim) ending after November 15, 2008. FSP SFAS 133-1 and FIN 45-4 amends SFAS 133 to require the seller of credit derivatives to disclose the nature of the credit derivative, the maximum potential amount of future payments, fair value of the derivative, and the nature of any recourse provisions. Disclosures must be made for entire hybrid instruments that have embedded credit derivatives. The staff position also amends FIN 45 to require disclosure of the current status of the payment/performance risk of the credit derivative guarantee. If an entity utilizes internal groupings as a basis for the risk, how the groupings are determined must be disclosed as well as how the risk is managed. The staff position encourages that the amendments be applied in periods earlier than the effective date to facilitate comparisons at initial adoption. After initial adoption, comparative disclosures are required only for subsequent periods. FSP SFAS 133-1 and FIN 45-4 clarifies the effective date of SFAS 161 such that required disclosures should be provided for any reporting period (annual or quarterly interim) beginning after November 15, 2008. The adoption of this Staff Position had no material effect on the Company's financial position, results of operations or cash flows.

The SEC's Office of the Chief Accountant and the staff of the FASB issued press release 2008-234 on September 30, 2008 ("Press Release") to provide clarifications on fair value accounting. The press release includes guidance on the use of management's internal assumptions and the use of "market" quotes. It also reiterates the factors in SEC Staff Accounting Bulletin ("SAB") Topic 5M which should be considered when determining other-than-temporary impairment such as the length of time and extent to which the market value has been less than cost, financial condition and near-term prospects of the issuer, and the intent and ability of the holder to retain its investment for a period of time sufficient to allow for any anticipated recovery in market value.

On October 10, 2008, the FASB issued FASB Staff Position No. 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active" ("FSP SFAS 157-3"). This FSP clarifies the application of SFAS No. 157, "Fair Value Measurements" (see Note 9) in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that asset is not active. The FSP is effective upon issuance, including prior periods for which financial statements have not been issued. For the Company, this FSP was effective for the quarter ended September 30, 2008.

The Company considered the guidance in the Press Release and in FSP SFAS 157-3 when conducting its review for other-than-temporary impairment as of December 31, 2008 as discussed in Note 3 of this Annual Report.

In December 2008, FSP SFAS 140-4 and FIN 46(R)-8, "Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities," ("FSP SFAS 140-4 and FIN 46(R)-8") required public entities to disclose additional information about transfers of financial assets and to require public enterprises to provide additional disclosures about their involvement with variable interest entities. The FSP also requires certain disclosures for public enterprises that are sponsors and servicers of qualifying special purpose entities. The FSP was effective for the first reporting period ending after December 15, 2008. This FSP had no material impact on the financial position of the Company.

In December 2008 FSP SFAS 132(R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets," ("FSP SFAS 132(R)-1") provided guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan to provide the users of financial statements with an understanding of: (a) how investment allocation decisions are made, including the factors that are pertinent to an understanding of investment policies and strategies; (b) the major categories of plan assets; (c) the inputs and valuation techniques used to measure the fair value of plan assets; (d) the effect of fair value measurements using significant unobservable inputs (Level 3) on changes in plan assets for the period; and (e) significant concentrations of risk within plan assets.

Notes to Consolidated Financial Statements

The Staff Position also requires a nonpublic entity, as defined in SFAS 132, to disclose net periodic benefit cost for each period for which a statement of income is presented. FSP SFAS 132(R)-1 is effective for fiscal years ending after December 15, 2009. The Staff Position will require the Company to provide additional disclosures related to its benefit plans.

In January 2009, FSP EITF 99-20-1, "Amendments to the Impairment Guidance of EITF Issue No. 99-20," ("FSP EITF 99-20-1") was issued. Prior to the Staff Position, other-than-temporary impairment was determined by using either EITF Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transferor in Securitized Financial Assets," ("EITF 99-20") or SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," ("SFAS 115") depending on the type of security. EITF 99-20 required the use of market participant assumptions regarding future cash flows regarding the probability of collecting all cash flows previously projected. SFAS 115 determined impairment to be other than temporary if it was probable that the holder would be unable to collect all amounts due according to the contractual terms. To achieve a more consistent determination of other-than-temporary impairment, the Staff Position amends EITF 99-20 to determine any other-than-temporary impairment based on the guidance in SFAS 115, allowing management to use more judgment in determining any other-than-temporary impairment. The Staff Position is effective for interim and annual reporting periods ending after December 15, 2008 and shall be applied prospectively. Retroactive application is not permitted. Management has reviewed the Company's securities portfolio and evaluated the portfolio for any other-than-temporary impairments as discussed in Note 3 of this Annual Report.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations and cash flows.

Note 2. Restrictions on Cash

To comply with banking regulations, the Bank is required to maintain certain average cash reserve balances. The daily average cash reserve requirement was approximately \$3,550,000 and \$1,800,000 for the periods including December 31, 2008 and 2007, respectively.

Note 3. Investment Securities

Debt and equity securities have been classified in the consolidated balance sheets according to management's intent. The carrying amount of securities and their approximate fair values at December 31 follow:

2008	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<i>Available for sale:</i>				
U.S. Treasury securities	\$ 497,545	\$ 13,036	\$ —	\$ 510,581
Government-sponsored enterprises	7,499,906	81,250	—	7,581,156
State and municipal securities	8,493,206	56,306	72,370	8,477,142
Corporate securities	1	49,618	—	49,619
	<u>\$16,490,658</u>	<u>\$200,210</u>	<u>\$72,370</u>	<u>\$16,618,498</u>
<i>Held to maturity:</i>				
Government-sponsored enterprises	\$ 1,250,000	\$ 53	\$ 7,416	\$ 1,242,637
State and municipal securities	100,000	—	250	99,750
	<u>\$ 1,350,000</u>	<u>\$ 53</u>	<u>\$ 7,666</u>	<u>\$ 1,342,387</u>

Notes to Consolidated Financial Statements

<u>2007</u>	<u>Amortized Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
Available for sale:				
U.S. Treasury securities	\$ 999,733	\$ 4,856	\$ —	\$ 1,004,589
Government-sponsored enterprises	10,084,102	36,227	35,205	10,085,124
State and municipal securities	9,191,740	80,627	24,241	9,248,126
Corporate securities	1	321,504	—	321,505
	<u>\$20,275,576</u>	<u>\$443,214</u>	<u>\$59,446</u>	<u>\$20,659,344</u>
Held to maturity:				
Government-sponsored enterprises	\$ 1,250,000	\$ 558	\$ 711	\$ 1,249,847
State and municipal securities	100,000	—	244	99,756
	<u>\$ 1,350,000</u>	<u>\$ 558</u>	<u>\$ 955</u>	<u>\$ 1,349,603</u>

Government-sponsored enterprises, commonly referred to as U.S. Agencies, include investments in Federal Farm Credit Banks, Federal Home Loan Banks, and Federal National Mortgage Association bonds.

Investment securities with amortized cost of approximately \$500,000 and \$3,200,000 at December 31, 2008 and 2007, respectively, were pledged as collateral on public deposits and for other purposes as required or permitted by law.

Gross realized gains and losses for the years ended December 31 are as follows:

	<u>2008</u>	<u>2007</u>
Realized gains	\$5,905	\$—
Realized losses	—	—
	<u>\$5,905</u>	<u>\$—</u>

The scheduled maturities of securities available for sale and securities held to maturity at December 31, 2008, were as follows:

	<u>Available for Sale</u>		<u>Held to Maturity</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>	<u>Amortized Cost</u>	<u>Fair Value</u>
Due in one year or less	\$ 1,959,932	\$ 1,978,085	\$ —	\$ —
Due after one year through five years	8,463,436	8,546,854	200,000	199,755
Due after five years through ten years	5,967,289	5,964,388	1,150,000	1,142,632
Due after ten years	100,001	129,171	—	—
	<u>\$16,490,658</u>	<u>\$16,618,498</u>	<u>\$1,350,000</u>	<u>\$1,342,387</u>

Notes to Consolidated Financial Statements

The following tables detail unrealized losses and related fair values in the Bank's investment securities portfolio. This information is aggregated by the length of time that individual securities have been in a continuous unrealized loss position as of December 31.

	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
2008						
U.S. Treasury securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Government-sponsored enterprises	292,584	7,416	—	—	292,584	7,416
State and municipal securities	3,278,460	36,070	578,450	36,550	3,856,910	72,620
Corporate securities	—	—	—	—	—	—
Total temporarily impaired securities	<u>\$3,571,044</u>	<u>\$43,486</u>	<u>\$ 578,450</u>	<u>\$36,550</u>	<u>\$ 4,149,494</u>	<u>\$80,036</u>
	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
2007						
U.S. Treasury securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Government-sponsored enterprises	—	—	6,748,614	35,916	6,748,614	35,916
State and municipal securities	351,417	2,886	2,911,983	21,599	3,263,400	24,485
Corporate securities	—	—	—	—	—	—
Total temporarily impaired securities	<u>\$ 351,417</u>	<u>\$ 2,886</u>	<u>\$9,660,597</u>	<u>\$57,515</u>	<u>\$10,012,014</u>	<u>\$60,401</u>

Management considers the nature of the investment, the underlying causes of the decline in market value, the severity and duration of the decline in market value and other evidence, on a security by security basis, in determining if the decline in market value is other than temporary. The Company does not believe that gross unrealized losses as of December 31, 2008, which is comprised of 30 investment securities, represent an other-than-temporary impairment. The gross unrealized losses reported relate to investment securities issued by the United States Treasury, Government-sponsored enterprises, and various state and municipal securities. Total gross unrealized losses, which represent 0.45% of the amortized cost basis of the Company's total investment securities, were attributable to changes in interest rates due to market conditions and not due to the credit quality of the investment securities. The Company has both the intent and ability to hold the investment securities for a period of time necessary to recover the amortized cost.

Restricted equity securities, which are carried at cost, consist of investments in stock of the Federal Home Loan Bank of Atlanta ("FHLB"), and The Community Bankers Bank which are upstream correspondents of the Bank. The FHLB requires financial institutions to make equity investments in the FHLB in order to borrow from it. The Bank is required to hold that stock so long as it borrows from the FHLB. Both the Bank's stock in The Community Bankers Bank and the FHLB are restricted in the fact that the stock may only be repurchased by the issuer.

Notes to Consolidated Financial Statements

Note 4. Loans Receivable

The major components of loans in the consolidated balance sheets at December 31 are as follows (in thousands):

	<u>2008</u>	<u>2007</u>
Commercial	\$ 17,907	\$ 26,010
Real estate:		
Construction and land development	61,374	45,075
Residential, 1-4 families	75,622	66,339
Residential, 5 or more families	4,862	1,015
Farmland	11,026	9,964
Nonfarm, nonresidential	68,867	73,013
Agricultural	2,358	195
Consumer	13,730	12,812
Other	1,039	3,310
	<u>256,785</u>	<u>237,733</u>
Deferred loan fees	(64)	(53)
Allowance for loan losses	<u>(3,781)</u>	<u>(2,292)</u>
	<u><u>\$252,940</u></u>	<u><u>\$235,388</u></u>

Loans receivable include \$73,000 and \$81,000 in overdraft demand deposit accounts at December 31, 2008 and 2007, respectively.

Note 5. Allowance for Loan Losses

Changes in the allowance for loan losses are as follows:

	<u>2008</u>	<u>2007</u>
Balance, beginning	\$2,291,617	\$2,502,122
Provision charged to expense	1,885,000	275,000
Recoveries of amounts charged off	20,075	101,279
Amounts charged off	<u>(415,967)</u>	<u>(586,784)</u>
Balance, ending	<u><u>\$3,780,725</u></u>	<u><u>\$2,291,617</u></u>

The following is a summary of information pertaining to impaired and nonperforming loans at December 31:

	<u>2008</u>	<u>2007</u>
Impaired loans without a valuation allowance	\$2,531,080	\$1,360,834
Impaired loans with a valuation allowance	4,124,936	—
Total impaired loans	<u><u>\$6,656,016</u></u>	<u><u>\$1,360,834</u></u>
Valuation allowance related to impaired loans	<u><u>\$1,261,562</u></u>	<u><u>\$ —</u></u>
Nonaccrual loans	\$2,238,688	\$ 168,806
Loans past due ninety days or more still accruing	3,660,830	1,479,895
	<u><u>\$5,899,518</u></u>	<u><u>\$1,648,701</u></u>
Average investment in impaired loans	<u><u>\$3,221,150</u></u>	<u><u>\$ 834,802</u></u>
Interest income recognized for the year	\$ 428,135	\$ 32,954
Interest income recognized on a cash basis for the year	<u><u>\$ 3,159</u></u>	<u><u>\$ 6,746</u></u>

Notes to Consolidated Financial Statements

The Company is not committed to lend additional funds to debtors whose loans have been modified or are considered impaired.

Loans past due ninety days or more still accruing interest are deemed to be both well secured and in the process of collection.

Note 6. Property and Equipment

Components of property and equipment and total accumulated depreciation at December 31 are as follows:

	<u>2008</u>	<u>2007</u>
Land	\$ 2,307,853	\$ 2,307,853
Buildings and improvements	6,692,551	6,308,570
Furniture and equipment	3,184,493	3,134,708
	<u>12,184,897</u>	<u>11,751,131</u>
Less accumulated depreciation	3,883,050	3,556,113
	<u>\$ 8,301,847</u>	<u>\$ 8,195,018</u>

Depreciation expense for 2008 and 2007 was \$619,515 and \$515,224, respectively.

Lessee Activities

The Bank leased out a portion of a branch facility to a third party on a month-to-month basis through May 2008. The tenant vacated in May 2008. The lease called for monthly lease payments of \$1,865, plus cleaning services. Rental income received related to this facility in 2008 and 2007 was \$9,422 and \$27,308, respectively.

In February 2008, the Bank leased out a portion of its loan administration facility to a third party on a month-to-month basis. The lease calls for monthly lease payments of \$750. Rental income received related to this lease in 2008 was \$8,250.

The Bank leases office space to Mountain Valley Title Insurance Agency, LLC in the amount of \$6,000 annually and paid quarterly and to Rockbridge Title Services, LLC in the amount of \$6,000 annually and paid quarterly. These terms began in July 2005. Both of these companies are related party interests.

Aggregate rental income for 2008 and 2007 was \$29,672 and \$39,328, respectively.

Lessor Activities

The Bank leases locations for automated teller machines, storage and parking facilities under various operating leases that call for annual payments as follows:

2009	\$10,744
2010	7,772
2011	2,400
2012	1,800
2013	—
Thereafter	<u>300</u>
	<u>\$23,016</u>

Aggregate rental expense for 2008 and 2007 was \$12,993 and \$9,307, respectively.

Notes to Consolidated Financial Statements

Note 7. Deposits

The aggregate amount of time deposits in denominations of \$100,000 or more at December 31, 2008 and 2007 was \$64,778,681 and \$53,846,129 respectively.

At December 31, 2008, the scheduled maturities of time deposits are as follows:

2009	\$115,042,415
2010	41,347,829
2011	8,297,941
2012	9,716,292
2013	5,218,429
Thereafter	—
	<u>\$179,622,906</u>

Note 8. Short-Term Debt

The Company has established various credit facilities to provide additional liquidity if and as needed. At December 31, 2008, these included unsecured lines of credit of approximately \$23,000,000. At December 31, 2008 and 2007, \$1,113,000 and \$2,134,000 in federal funds purchased were outstanding against one of the unsecured lines of credit. Additionally, the Company has a secured line of credit of approximately \$13,000,000 with the Federal Home Loan Bank of Atlanta. Any borrowings from the Federal Home Loan Bank are secured by a blanket collateral agreement on a pledged portion of the Bank's 1-to-4 family residential real estate loans, multifamily mortgage loans, and commercial mortgage collateral. At December 31, 2008, a \$5,000,000 letter of credit in favor of the Commonwealth of Virginia-Treasury Board, to secure public deposits, reduced the available credit from this line to \$8,000,000.

Note 9. Fair Values of Financial Instruments

The estimated fair values of the Company's financial instruments are as follows (dollars in thousands):

	December 31, 2008		December 31, 2007	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets				
Cash and cash equivalents	\$ 8,622	\$ 8,622	\$ 7,680	\$ 7,680
Interest-bearing deposits with banks	201	201	220	220
Investment securities, available for sale	16,618	16,618	20,659	20,659
Investment securities, held to maturity	1,350	1,342	1,350	1,350
Restricted equity securities	551	551	506	506
Loans, net of allowance for loan losses	252,940	253,446	235,389	226,332
Financial liabilities				
Deposits	264,542	264,466	248,106	246,813
Federal funds purchased	1,113	1,113	2,134	2,134
Unused commitments	—	—	—	—

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

Cash and due from banks: The carrying amounts reported in the balance sheet for cash and due from banks approximate their fair values.

Notes to Consolidated Financial Statements

Interest-bearing deposits with bank and federal funds sold: The carrying amounts of interest-bearing deposits with banks and federal funds sold approximate their fair values.

Securities: Fair values for securities, excluding restricted equity securities, are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The carrying values of restricted equity securities approximate fair values.

Loans receivable: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other loans are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics. Fair values for impaired loans are estimated using discounted cash flow analysis or underlying collateral values, where applicable. The carrying amount of accrued interest receivable approximates its fair value.

Deposit liabilities: The fair values disclosed for demand and savings deposits are, by definition, equal to the amount payable on demand at the reporting date. The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits. The carrying amount of accrued interest payable approximates fair value.

Federal funds purchased: The carrying amounts of federal funds purchased approximate fair value.

Effective January 1, 2008, the Company adopted SFAS No. 157, "Fair Value Measurements" ("SFAS 157") which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. SFAS 157 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available for sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Fair Value Hierarchy

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

Level 1: Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as U.S. Treasury, other U.S. Government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets.

Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain derivative contracts and impaired loans.

Notes to Consolidated Financial Statements

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. For example, this category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, and highly-structured or long-term derivative contracts.

Investment Securities Available for Sale

Investment securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active or over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-back securities in less liquid markets.

Loans

The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with SFAS 114, "Accounting by Creditors for Impairment of a Loan," (SFAS 114). The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represents loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At December 31, 2008, substantially all of the totally impaired loans were evaluated based upon the fair value of the collateral. In accordance with SFAS 157, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

Foreclosed Assets

Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Foreclosed assets are carried at the lower of the carrying value or fair value. Fair value is based upon independent observable market prices or appraised values of the collateral, which the Company considers to be level 2 inputs. When the appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

Notes to Consolidated Financial Statements

Assets and Liabilities Recorded as Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis.

<u>(In Thousands)</u> <u>December 31, 2008</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Investment securities available for sale	\$16,618	\$560	\$16,058	\$—
Total assets at fair value	<u>\$16,618</u>	<u>\$560</u>	<u>\$16,058</u>	<u>\$—</u>

Assets and Liabilities Recorded as Fair Value on a Nonrecurring Basis

The Company may be required from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

<u>(In Thousands)</u> <u>December 31, 2008</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Impaired loans	\$6,656	\$—	\$2,862	\$3,794
Other real estate owned	1,363	—	1,363	—
Total assets at fair value	<u>\$8,019</u>	<u>\$—</u>	<u>\$4,225</u>	<u>\$3,794</u>

Transfers into Level 3 during the year ended December 31, 2008 were related to management adjustments to third party appraisals. Management estimated the fair value of these loans to be further impaired and thereby below the appraised value, resulting in no observable market price.

The Company has no liabilities carried at fair value or measured at fair value on a recurring or nonrecurring basis. Thus, the Company has no liabilities whose fair values are measured using level 3 inputs.

Note 10. Earnings Per Share

The following table details the computation of basic and diluted earnings per share for each year ended December 31.

	<u>2008</u>	<u>2007</u>
Net income available to common stockholders	\$1,202,770	\$3,359,843
Weighted average common shares outstanding, basic	1,244,662	1,242,689
Effect of dilutive securities, options	1,160	2,937
Weighted average common shares outstanding, diluted	<u>1,245,822</u>	<u>1,245,626</u>
Basic earnings per share	<u>\$ 0.97</u>	<u>\$ 2.70</u>
Diluted earnings per share	<u>\$ 0.97</u>	<u>\$ 2.70</u>

Notes to Consolidated Financial Statements

Note 11. Benefit Plans

Stock Based Compensation

The Company's 1999 Stock Option Plan (the "Plan") provides for the issuance of 10,000 options to its employees to purchase shares of the Company's common stock. The options can have an original term of up to ten years with an exercise price equal to the market price of the common stock on the date of grant, as defined by the Plan. The options vest immediately upon grant but may not be exercised for six months after issue. It is the Company's policy to issue new shares of stock for exercised options. At December 31, 2008, the weighted average remaining contractual life of the outstanding options was 12 months. At December 31, 2008, all options reserved under the plan had been granted.

The fair value of the Company's stock options is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of stock options granted but are not considered by the model. Because the Company's stock options have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its stock options at the time of grant.

All outstanding options vested prior to January 1, 2007, therefore, no compensation expense was recognized in 2008 or 2007. There was no unrecognized compensation cost at December 31, 2008.

A summary of the Company's stock option activity, and related information for the years ended December 31, is as follows:

	<u>Granted and Outstanding</u>
Balance, December 31, 2006	8,250
Granted	—
Exercised	(1,550)
Forfeited	—
Balance, December 31, 2007	6,700
Granted	—
Exercised	(2,000)
Forfeited	—
Balance, December 31, 2008	<u>4,700</u>

Additional information relating to the Stock Option Plan is detailed below:

	<u>2008</u>	<u>2007</u>
Outstanding options at December 31:		
Number, all exercisable	4,700	6,700
Exercise price, beginning of the year(1)	\$22.75	\$22.33
Exercise price, end of year(1)	\$23.21	\$22.75
Contractual term remaining in months(1)	12	24
Weighted average exercise price of options:		
Granted during the year	\$ —	\$ —
Exercised during the year	\$21.65	\$20.55
Forfeited during the year	\$ —	\$ —
Expired during the year	\$ —	\$ —

(1) Weighted average

Notes to Consolidated Financial Statements

The intrinsic value for options outstanding, all exercisable at December 31, 2008, was \$31,913. The intrinsic value for options exercised during 2008 was \$17,281. The cash received from exercised options during 2008 was \$43,300. The intrinsic value for options outstanding, all exercisable at December 31, 2007, was \$95,475. The intrinsic value for options exercised during 2007 was \$28,400. The cash received from exercised options during 2007 was \$31,850.

Defined Benefit Pension Plan

The Bank has a qualified, noncontributory, Defined Benefit Pension Plan, sponsored by the Virginia Bankers Association, covering all eligible employees with six months of service who have attained the age of twenty-one. Contributions to the plan are based on computations by independent actuarial consultants. The plan's assets include common stock, fixed income securities, short-term investments and cash. The benefits are primarily based on years of service and earnings.

The following table is a summary of the plan's funded status for December 31, 2008 and September 30, 2007:

	December 31, 2008	September 30, 2007
<i>Change in benefit obligation</i>		
Benefit obligation at beginning of year	\$ 4,125,039	\$3,920,165
Service cost	337,039	278,147
Interest cost	321,909	234,827
Actuarial (gain)/loss	(359,031)	(152,681)
Benefits paid	(125,454)	(155,419)
Benefit obligation at end of year	<u>\$ 4,299,502</u>	<u>\$4,125,039</u>
<i>Change in plan assets</i>		
Fair value of plan assets at beginning of year	\$ 3,767,124	\$2,781,688
Actual return on plan assets	(1,350,223)	464,037
Employer contribution	252,985	676,818
Benefits paid	(125,454)	(155,419)
Fair value of plan assets at end of year	<u>\$ 2,544,432</u>	<u>\$3,767,124</u>
<i>Change in prepaid (accrued) benefit cost</i>		
Prepaid (accrued) benefit cost, beginning	\$ 238,052	\$ (130,669)
Contributions	252,985	676,818
Pension cost	(252,805)	(308,097)
Prepaid (accrued) benefit cost	<u>\$ 238,232</u>	<u>\$ 238,052</u>
<i>Funded status</i>		
Funded status	\$(1,755,070)	\$ (357,915)
Unrecognized transitional net assets	—	—
Unrecognized prior service costs	4,201	6,114
Unrecognized net actuarial loss	1,989,101	589,853
Contribution paid, December	—	252,985
Net amount recognized, December 31	<u>\$ 238,232</u>	<u>\$ 491,037</u>
<i>Recognized on balance sheet</i>		
Other assets	\$ 677,723	\$ 202,629
Other liabilities	(1,755,070)	(104,930)
Accumulated other comprehensive loss, net of tax	1,315,579	393,338
Net amount recognized, December 31	<u>\$ 238,232</u>	<u>\$ 491,037</u>

Notes to Consolidated Financial Statements

The following table is a summary of the assumptions and components of net periodic benefit costs for the three years in the period ended:

	Fifteen Months Ended December 31, 2008	Twelve Months Ended September 30, 2007
<i>Components of net periodic benefit cost</i>		
Service cost	\$ 337,039	\$ 278,147
Interest cost	321,909	234,827
Expected return on plan assets	(419,724)	(235,904)
Amortization	1,913	572
Recognized net actuarial (gain) loss	11,668	30,455
Net periodic benefit cost	<u>\$ 252,805</u>	<u>\$ 308,097</u>

As required by SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans", the Bank changed the measurement date for its defined benefit pension plan from September 30 to December 31 for its 2008 financial statements. The plan cost related to the three-month period was estimated using the alternate transition method to be approximately \$50,600 or \$33,400, net of income taxes, and is included in pension cost for 2008 as reflected in the above table.

	<u>2008</u>	<u>2007</u>
<i>Weighted-average assumptions at December 31</i>		
Discount rate used for net periodic pension cost	6.25%	6.00%
Discount rate used for disclosure	6.00%	6.25%
Expected return on plan assets	8.50%	8.50%
Rate of compensation increase	4.00%	5.00%

The accumulated benefit obligation for the defined benefit pension plan was \$2,663,707 and \$2,189,021 at December 31, 2008 and 2007.

A contribution of \$360,000 is expected to be paid prior to December 31, 2009.

Estimated future benefit payments, which reflect expected future service, as appropriate, are as follows:

2009	\$ 9,802
2010	9,991
2011	10,340
2012	164,602
2013	162,464
2014-2018	1,221,395

Long-term rate of return

The plan sponsor selects the expected long-term rate-of-return-on-assets assumption in consultation with their investment advisors and actuary, and with the concurrence from their auditors. This rate is intended to reflect the average rate of earnings expected to be earned on the funds invested or to be invested to provide plan benefits. Historical performance is reviewed—especially with respect to real rates of return (net of inflation)—for the major asset classes held or anticipated to be held by the trust, and for the trust itself. Undue weight is not given to recent experience—that may not continue over the measurement period—with higher significance placed on current forecasts of future long-term economic conditions.

Notes to Consolidated Financial Statements

Because assets are held in a qualified trust, anticipated returns are not reduced for taxes. Further—solely for this purpose—the plan is assumed to continue in force and not terminate during the period during which assets are invested. However, consideration is given to the potential impact of current and future investment policy, cash flow into and out of the trust, and expenses (both investment and non-investment) typically paid from plan assets (to the extent such expenses are not explicitly estimated within periodic cost).

Asset allocation

The pension plan's weighted-average asset allocations at December 31, 2008 and September 30 2007, by asset category are as follows:

	<u>2008</u>	<u>2007</u>
Asset Category		
Mutual funds—fixed income	18%	22%
Mutual funds—equity	78%	74%
Other	4%	4%
Total	<u>100%</u>	<u>100%</u>

The trust fund is diversified to maintain a reasonable level of risk without imprudently sacrificing return, with a targeted asset allocation of 25% fixed income and 75% equities. The Investment Manager selects fund managers with demonstrated experience and expertise and funds with demonstrated historical performance for the implementation of the Plan's investment strategy. The Investment Manager considers both actively and passively managed investment strategies and allocates funds across the asset classes to develop an efficient investment structure.

It is the responsibility of the Trustee to administer the investments of the Trust within reasonable costs, being careful to avoid sacrificing quality. These costs include, but are not limited to, management and custodial fees, consulting fees, transaction costs and other administration costs chargeable to the Trust.

Notes to Consolidated Financial Statements

Post Retirement Health Insurance

The Company sponsors a post retirement health care plan for certain retired employees. The health plan has an annual limitation (a "cap") on the dollar amount of the employer's share of the cost of covered benefits incurred by a plan participant. The retiree is responsible, therefore, for the amount by which the cost of the benefit coverage under the plan incurred during a year exceeds that cap. No health care cost increases have been factored into the health plan's actuarial calculations due to this cap. The plan remains frozen with coverage continuing for eight existing retiree participants. The following tables summarize the Bank's post retirement plan obligations, assets, funded status, and the assumptions and components of net periodic benefit costs using a measurement date of December 31, 2008 and 2007.

	<u>2008</u>	<u>2007</u>
<i>Change in benefit obligation</i>		
Benefit obligation at beginning of year	\$ 218,590	\$ 228,411
Interest cost	12,377	12,922
Actuarial (gain) loss	(32,027)	1,422
Benefits paid	(22,400)	(24,165)
Benefit obligation at end of year	<u>\$ 176,540</u>	<u>\$ 218,590</u>
<i>Change in plan assets</i>		
Fair value of plan assets at beginning of year	\$ —	\$ —
Employer contribution	22,400	24,165
Benefits paid	(22,400)	(24,165)
Fair value of plan assets at end of year	<u>\$ —</u>	<u>\$ —</u>
<i>Funded status</i>		
Funded status, December 31	\$(176,540)	\$(218,590)
Unrecognized transition obligation	191,380	206,102
Unrecognized actuarial (gain) loss	(27,462)	4,565
Net amount recognized	<u>\$ (12,622)</u>	<u>\$ (7,923)</u>
<i>Recognized on balance sheet</i>		
Other assets	\$ 55,732	\$ 71,627
Other liabilities	(176,540)	(218,590)
Accumulated other comprehensive loss	108,186	139,040
Net amount recognized	<u>\$ (12,622)</u>	<u>\$ (7,923)</u>
<i>Components of net periodic benefit cost</i>		
Interest cost	\$ 12,377	\$ 12,922
Amortization of net obligation at transition	14,722	14,722
Net periodic postretirement benefit cost	<u>\$ 27,099</u>	<u>\$ 27,644</u>

The Bank expects to recognize amortization of transition obligation of \$14,722 in 2009.

The discount rate in determining the benefit relating to the untrended post retirement health care plan at December 31, 2008, was assumed to be 6.5%.

Employer contributions are expected to be \$19,200 in 2009.

Notes to Consolidated Financial Statements

Estimated future benefit payments to the plan are as follows:

2009	\$19,200
2010	18,687
2011	18,145
2012	17,573
2013	16,975
2014-2018	75,242

Deferred Compensation Plan

Funded deferred compensation plans have been adopted for certain members of the Board of Directors and executive employees. The corresponding assets and liabilities of the plans at December 31, 2008 were valued at \$107,021 for the Director Plan and \$193,436 for the Executive Plan and are held by a third party through the Virginia Bankers Association.

Profit Sharing/Thrift Plan

The Company provides a profit sharing/thrift plan for its employees to which contributions are made at the discretion of the Board of Directors. The plan also allows for pretax employee contributions of up to the maximum allowed by the Internal Revenue Service. In 2008 and 2007, the Company matched up to 50% of the first 6% contributed by the employee. Employer contributions to the plan amounted to \$66,028 and \$117,816 in 2008 and 2007, respectively.

Note 12. Income Taxes

Current and Deferred Income Tax Components

The components of income tax expense (all Federal) are as follows:

	<u>2008</u>	<u>2007</u>
Current	\$ 948,242	\$1,558,084
Deferred	(496,074)	(8,943)
	<u>\$ 452,168</u>	<u>\$1,549,141</u>

Rate Reconciliation

A reconciliation of income tax expense computed at the statutory federal income tax rate to income tax expense included in the statements of income follows:

	<u>2008</u>	<u>2007</u>
Tax at statutory federal rate	\$ 562,679	\$1,669,055
Tax exempt interest income	(119,132)	(119,375)
Other	8,621	(539)
	<u>\$ 452,168</u>	<u>\$1,549,141</u>

Notes to Consolidated Financial Statements

Deferred Income Tax Analysis

The significant components of net deferred tax assets (all Federal) at December 31 are summarized as follows:

	<u>2008</u>	<u>2007</u>
Deferred tax assets		
Allowance for loan losses	\$1,149,973	\$ 603,932
Deferred compensation	128,600	104,749
Defined benefit plan	677,723	202,629
Post retirement health benefits	55,732	71,627
Investment in pass-through entities	45,017	41,035
Interest earned on nonaccrual loans	58,711	18,144
Other	21,824	17,781
Deferred tax assets	<u>2,137,580</u>	<u>1,059,897</u>
Deferred tax liabilities		
Net unrealized appreciation on securities available for sale	(43,465)	(130,481)
Depreciation	(307,977)	(224,502)
Accretion of discount on investment securities	(3,846)	(4,398)
Accrued pension costs	(203,399)	(166,953)
Other	(14,181)	(11,140)
Deferred tax liabilities	<u>(572,868)</u>	<u>(537,474)</u>
Net deferred tax asset	<u>\$1,564,712</u>	<u>\$ 522,423</u>

The adoption of FIN 48 did not have any impact on the Company's consolidated financial position. The Company had analyzed the tax positions taken or expected to be taken in its tax returns and concluded it has no liability related to uncertain tax positions in accordance with FIN 48.

Note 13. Commitments and Contingencies

Litigation

In the normal course of business the Company is involved in various legal proceedings. After consultation with legal counsel, management believes that any liability resulting from such proceedings will not be material to the consolidated financial statements.

Financial Instruments with Off-Balance-Sheet Risk

The Company is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, credit risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as for on-balance-sheet instruments. A summary of commitments at December 31 is as follows:

	<u>2008</u>	<u>2007</u>
Commitments to extend credit	\$34,898,000	\$36,875,000
Standby letters of credit	6,743,000	6,268,000
	<u>\$41,641,000</u>	<u>\$43,143,000</u>

Notes to Consolidated Financial Statements

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the party. Collateral held varies, but may include accounts receivable, inventory, property and equipment, residential real estate and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held varies as specified above and is required in instances which the Company deems necessary.

Concentrations of Credit Risk

Substantially all of the Company's loans, commitments to extend credit, and standby letters of credit have been granted to customers in the Company's market area and such customers are generally depositors of the Bank. The concentrations of credit by type of loan are set forth in Note 4. The distribution of commitments to extend credit approximates the distribution of loans outstanding. Standby letters of credit are granted primarily to commercial borrowers. Although the Company has a reasonably diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent upon economic conditions in and around Botetourt, Roanoke, Rockbridge and Franklin counties, Virginia. At December 31, 2008 the Company had a loan concentration in non-owner occupied commercial real estate secured loans and loan commitments in the approximate amount of \$97,000,000, which includes approximately \$71,000,000 related to construction, land and development, and other land loans.

Investments in state and municipal securities involve governmental entities within and outside the Company's market area.

The Company from time to time has cash and cash equivalents on deposit with financial institutions which exceed federally-insured limits.

Note 14. Regulatory Restrictions

Dividends

The Company's dividend payments are made from dividends received from the Bank. The Bank, as a Virginia banking corporation, may pay dividends only out of its retained earnings. However, regulatory authorities may limit payment of dividends by any bank when it is determined that such a limitation is in the public interest and is necessary to ensure financial soundness of the Bank.

Capital Requirements

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory (and possibly additional discretionary) actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital

Notes to Consolidated Financial Statements

guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets, as all those terms are defined in the regulations. Management believes, as of December 31, 2008, that the Company and the Bank met all capital adequacy requirements to which they are subject.

As of the most recent notification, the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Bank's category.

The Company and Bank's actual capital amounts and ratios are also presented in the table (in thousands except for percentages).

	Actual		Minimum For Capital Adequacy Purposes		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2008:						
Total Capital						
(to Risk-Weighted Assets)						
Consolidated	\$30,150	11.8%	\$20,502	8.0%	n/a	n/a
Bank of Botetourt	\$30,114	11.7%	\$20,550	8.0%	\$25,687	10.0%
Tier 1 Capital						
(to Risk-Weighted Assets)						
Consolidated	\$26,932	10.5%	\$10,251	4.0%	n/a	n/a
Bank of Botetourt	\$26,896	10.5%	\$10,275	4.0%	\$15,412	6.0%
Tier 1 Capital						
(to Average Assets)						
Consolidated	\$26,932	9.3%	\$11,725	4.0%	n/a	n/a
Bank of Botetourt	\$26,896	9.4%	\$11,676	4.0%	\$14,595	5.0%
December 31, 2007:						
Total Capital						
(to Risk-Weighted Assets)						
Consolidated	\$29,019	12.4%	\$18,731	8.0%	n/a	n/a
Bank of Botetourt	\$27,620	11.8%	\$18,706	8.0%	\$23,383	10.0%
Tier 1 Capital						
(to Risk-Weighted Assets)						
Consolidated	\$26,727	11.4%	\$ 9,365	4.0%	n/a	n/a
Bank of Botetourt	\$25,328	10.8%	\$ 9,353	4.0%	\$14,030	6.0%
Tier 1 Capital						
(to Average Assets)						
Consolidated	\$26,727	9.9%	\$11,243	4.0%	n/a	n/a
Bank of Botetourt	\$25,328	9.4%	\$11,189	4.0%	\$13,986	5.0%

Notes to Consolidated Financial Statements

Intercompany Transactions

The Bank's legal lending limit on loans to the Company are governed by Federal Reserve Act 23A, and differ from legal lending limits on loans to external customers. Generally, a bank may lend up to 10% of its capital and surplus to its Parent, if the loan is secured. If collateral is in the form of stocks, bonds, debentures or similar obligations, it must have a market value when the loan is made of at least 20% more than the amount of the loan, and if obligations of a state or political subdivision or agency thereof, it must have a market value of at least 10% more than the amount of the loan. If such loans are secured by obligations of the United States or agencies thereof, or by notes, drafts, bills of exchange or bankers' acceptances eligible for rediscount or purchase by a Federal Reserve Bank, requirements for collateral in excess of the loan amount do not apply. Under this definition, the legal lending limit for the Bank on loans to the Company was approximately \$2,700,000 at December 31, 2008. No 23A transactions existed between the Company and the Bank at December 31, 2008.

Note 15. Transactions with Related Parties

The Company has entered into transactions with its directors, significant shareholders and their affiliates (related parties). Such transactions were made in the ordinary course of business on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the same time for comparable transactions with other customers, and did not, in the opinion of management, involve more than normal credit risk or present other unfavorable features.

Aggregate loan transactions with related parties were as follows:

	<u>2008</u>	<u>2007</u>
<i>Balance, beginning</i>	\$ 2,445,104	\$ 2,127,239
New loans	6,007,441	7,864,964
Repayments	(7,133,929)	(7,547,099)
<i>Balance, ending</i>	<u>\$ 1,318,616</u>	<u>\$ 2,445,104</u>

Deposit transactions with related parties at December 31, 2008 and 2007 were insignificant.

Notes to Consolidated Financial Statements

Note 16. Parent Company Financial Information

Condensed financial information of Botetourt Bankshares, Inc. is presented as follows:

Balance Sheets *December 31, 2008 and 2007*

	<u>2008</u>	<u>2007</u>
Assets		
Cash and due from banks	\$ 34,813	\$ 30,247
Investment securities held to maturity	—	1,350,000
Investment in affiliate bank at equity	25,556,561	25,052,315
Other assets	390	18,828
Total assets	<u>\$25,591,764</u>	<u>\$26,451,390</u>
Liabilities		
Total liabilities	<u>\$ —</u>	<u>\$ —</u>
Stockholders' equity		
Common stock	1,245,300	1,243,300
Additional paid-in capital	1,618,584	1,577,284
Retained earnings	24,067,271	23,909,897
Accumulated other comprehensive loss	(1,339,391)	(279,091)
Total stockholders' equity	<u>25,591,764</u>	<u>26,451,390</u>
Total liabilities and stockholders' equity	<u>\$25,591,764</u>	<u>\$26,451,390</u>

Statements of Income *For the years ended December 31, 2008 and 2007*

	<u>2008</u>	<u>2007</u>
Income		
Dividends from affiliate bank	\$1,045,396	\$ 994,060
Interest on taxable securities	55,668	56,623
Interest on tax exempt securities	3,293	3,350
	<u>1,104,357</u>	<u>1,054,033</u>
Expenses		
Operating expenses	<u>57,007</u>	<u>63,419</u>
Income before income tax benefit and equity in undistributed income of affiliate	1,047,350	990,614
Income tax benefit	<u>(390)</u>	<u>(2,476)</u>
Income before equity in undistributed income of affiliate	1,047,740	993,090
Equity in undistributed income of affiliate	<u>155,030</u>	<u>2,366,753</u>
Net income	<u>\$1,202,770</u>	<u>\$3,359,843</u>

Notes to Consolidated Financial Statements

Statements of Cash Flows *For the years ended December 31, 2008 and 2007*

	<u>2008</u>	<u>2007</u>
<i>Cash flows from operating activities</i>		
Net income	\$ 1,202,770	\$ 3,359,843
Adjustments to reconcile net income to net cash provided by operating activities:		
Equity in undistributed income of affiliate	(155,030)	(2,366,753)
Net (increase) decrease in other assets	2,222	(1,859)
Net cash provided by operating activities	<u>1,049,962</u>	<u>991,231</u>
<i>Cash flows from investing activities</i>		
Purchases of investment securities	(1,450,000)	(1,250,000)
Maturities of investment securities	1,450,000	1,250,000
Increase in investment in affiliate bank	(43,300)	(31,850)
Net cash used in investing activities	<u>(43,300)</u>	<u>(31,850)</u>
<i>Cash flows from financing activities</i>		
Dividends paid	(1,045,396)	(994,060)
Common stock issued	43,300	31,850
Net cash used by financing activities	<u>(1,002,096)</u>	<u>(962,210)</u>
Net increase (decrease) in cash and due from banks	4,566	(2,829)
<i>Cash and cash equivalents, beginning</i>	<u>30,247</u>	<u>33,076</u>
<i>Cash and cash equivalents, ending</i>	<u>\$ 34,813</u>	<u>\$ 30,247</u>
<i>Supplemental disclosure of noncash activities</i>		
Investment securities held to maturity transferred to affiliate bank	<u>\$ 1,350,000</u>	<u>\$ —</u>

Note 17. Subsequent Events

Declaration of Cash Dividend

On January 28, 2009, the Company declared a first quarter \$0.14 dividend per common share paid on February 10, 2009 to shareholders of record on January 28, 2009.

Modification of Defined Contribution Plan

The Company's Board of Directors' Compensation Committee conducted a strategic review of long term employee benefits in 2008, looking specifically at salary and benefits provided by peer institutions and benefits that reasonably may help us continue to attract and retain key employees. As a part of that review, the Board of Directors determined that the Company's Master Defined Contribution Plan needed to be adjusted. Effective January 1, 2009, elements of the plan were modified to enhance employee attraction and retention. All full-time employees, age 18 and older, are eligible to participate on a voluntary basis after completing their first six months of service. All employees may elect to make pretax contributions up to the maximum amount allowed by the Internal Revenue Service. The first one percent (1%) of employee contributions are matched one hundred percent (100%) by the Company. The next five percent (5%) of employee contributions are matched fifty percent (50%) by the Company.

Notes to Consolidated Financial Statements

Commitment for Renovation

On February 9, 2009, the Bank signed a contract with Structures Design/Build, LLC for the roof renovation of its bank building located at 19747 Main Street in Buchanan, Virginia. The estimated renovation cost is \$25,000. The project will be funded from the Bank's operating funds.

Contract

On March 17, 2009, the Bank signed a contract with Sycom Technologies for the purchase of Data Center Virtualization hardware and software. The estimate cost is \$188,500. The project will be funded from the Bank's operating funds.

Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A(T). Controls and Procedures

As of the end of the period to which this report relates, the Company has carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures in accordance with Rule 13a-15(b) of the Securities Exchange Act of 1934 (the "Exchange Act"). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective in enabling us to record, process, summarize and report effectively and in a timely manner the information required to be disclosed in reports we file under the Exchange Act.

The design of any system of controls is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goal under every potential condition, regardless of how remote. In addition, the operation of any system of controls and procedures is dependent upon the employees responsible for executing it. While we have evaluated the operation of our disclosure controls and procedures and found them effective, there can be no assurance that they will succeed in every instance to achieve their objective. We are operating in an unusually uncertain economic environment, and if necessary, we will continue to update our controls to reflect the inherent risk.

Management's Annual Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in the Exchange Act Rules 13a-15(f). A system of internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Under the supervision and with the participation of management, including the principal executive officer and the principal financial officer, the Company's management has evaluated the effectiveness of its internal control over financial reporting as of December 31, 2008 based on the criteria established in a report entitled "Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission" and the interpretive guidance issued by the Securities and Exchange Commission in Release No. 34-55929. Based on this evaluation, the Company's management has evaluated and concluded that the Company's internal control over financial reporting was effective as of December 31, 2008.

The Company is continuously seeking to improve the efficiency and effectiveness of its operations and of its internal controls. This results in modifications to its processes throughout the Company. However, there has been no change in its internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. The Company's registered public accounting firm was not required to issue an attestation on its internal controls over financial reporting pursuant to temporary rules of the Securities and Exchange Commission.

Item 9B. Other Information

None.

PART III

Item 10. Directors, Executive Officers, and Corporate Governance

The information required by Item 10 of Form 10-K appears in the Company's proxy statement for its annual meeting of stockholders in 2009, which will be filed pursuant to schedule 14A, and is incorporated herein by reference.

Item 11. Executive Compensation

The information required by Item 11 of Form 10-K appears in the Company's proxy statement for its annual meeting of stockholders in 2009, which will be filed pursuant to schedule 14A, and is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by Item 12 of Form 10-K appears in the Company's proxy statement for its annual meeting of stockholders in 2009, which will be filed pursuant to schedule 14A, and is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by Item 13 of Form 10-K appears in the Company's proxy statement for its annual meeting of stockholders in 2009, which will be filed pursuant to schedule 14A, and is incorporated herein by reference.

Item 14. Principal Accounting Fees and Services

The information required by Item 14 of Form 10-K appears in the Company's proxy statement for its annual meeting of stockholders in 2009, which will be filed pursuant to schedule 14A, and is incorporated herein by reference.

PART IV

Item 15. Exhibits, Financial Statements Schedules

(a) The following documents are filed as part of this Report:

1. Financial Statements

Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets as of December 31, 2008 and 2007
Consolidated Statements of Income for the two years ended December 31, 2008 and 2007
Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income(Loss)
for the two years ended December 31, 2008 and 2007
Consolidated Statements of Cash Flows for the three years ended December 31, 2008 and 2007
Notes to Consolidated Financial Statements

2. Financial Statement Schedules:

All schedules are omitted as the required information is inapplicable or the information is presented in the Consolidated Financial Statements or related notes.

3. Exhibits:

- 3(i).(1) Restated Articles of Incorporation filed on Schedule 14 A on March 30, 2007 and confirmed on Form 8-K on June 7, 2007.
- 3(ii).(1) Amended and restated Bylaws filed on Form 8-K on October 14, 2008.
- 10.(1),(2) Change In Control Agreement filed as Exhibit 10.4 to the Form 10-SB 12G on April 30, 2002.
- 10.(1) Defined Benefit Plan filed as Exhibit 10.5 to the Form 10-SB 12G on April 30, 2002
- 13. Annual Report to Shareholders
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13 a-14(a) under the Securities Exchange Act of 1934
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13 a-14(a) under the Securities Exchange Act of 1934
- 32. Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 99.2 Code of Ethics/Conflict of Interest Policy For Board of Directors Relating To Bank Bribery Act Of 1985 (18 U.S.C. #215) As Amended In 1986 on Form 10-KSB on March 23, 2006.
- 99.3 Code of Ethics & Professional Conduct For All Employees Relating To Bank Bribery Act Of 1985 (18 U.S.C. #215) As Amended In 1986 on Form 10-KSB on March 23, 2006.
- 99.4 Code of Ethics for Chief Executive Officer and Senior Financial Officers Relating To Bank Bribery Act Of 1985 (18 U.S.C. #215) As Amended In 1986 on Form 10-KSB on March 23, 2006.

(b) Response to this item is the same as Item 15(a).

(c) Response to this item is the same as Item 15(a).

(1) Incorporated by Reference

(2) Designates a Management Contract

SIGNATURES

In accordance with Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on our behalf by the undersigned, thereunto duly authorized.

BOTETOURT BANKSHARES, INC.

Date: March 26, 2009

By: /s/ H. WATTS STEGER, III

Name: **H. Watts Steger, III**

Title: **Chairman and Chief Executive Officer**

By: /s/ MICHELLE A. ALEXANDER

Name: **Michelle A. Alexander**

Title: **Senior Vice President and Chief Financial Officer**

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, H. Watts Steger, III, certify that:

1. I have reviewed this annual report on Form 10-K of Botetourt Bankshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 26, 2009

By: /s/ H. WATTS STEGER, III

H. Watts Steger, III
Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Michelle A. Alexander, certify that:

1. I have reviewed this annual report on Form 10-K of Botetourt Bankshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 26, 2009

By: /s/ MICHELLE A. ALEXANDER

Michelle A. Alexander
Chief Financial Officer

(a) the Form 10-K fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(b) the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods presented in the Form 10-K.

H. Watts Steger, III
Chief Executive Officer

Michelle A. Alexander
Chief Financial Officer

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